



**Cluster Information**

<b>Goal:</b>	To create private-public partnerships as a catalyst for job creation and business growth in Southeast Alaska.
<b>Co-chairs:</b>	Jason Hart, Hecla Greens Creek Mining Company Chris Gerondale, Construction Machinery Industrial

**Previous Meetings**

Date:	Attendees:	Purpose:
12/17/12	Jason Hart Chris Gerondale Carin Smolin Chris Gianotti Chuck Hawley Dylan Ashe Jason Ginter Ken Collison Kurt Fredriksson Lance Stevens Lisa Harbo Mike Satre Randy Wanamaker Brian Holst Aaron Ferguson	<ul style="list-style-type: none"> <li>• Review progress reports and plans for future work for each active action initiative</li> <li>• Learn about the work of the other cluster working groups</li> <li>• Discuss the Innovation Summit (February 11-13) and the cluster working group’s role in the Summit</li> </ul>

**Initiative Activity Update**

<b>Initiative 1:</b>	Develop Juneau as a Regional Rebuild Service Center Through Favorable Sales Tax Treatment
<b>Champion:</b>	Chris Gerondale
<ul style="list-style-type: none"> <li>• Progress:                             <ul style="list-style-type: none"> <li>○ The team held two meetings to work on this initiative over the last couple weeks</li> </ul> </li> </ul>	



- Chris Gerondale is working on figuring out the total value of rebuilds
  - He spoke with several firms including the Vancouver BC Chamber of Commerce and a helicopter trades association
  - He spoke with John Pugh at UAS to see if UAS could assist the team in analyzing the impact of sales tax/rebuilds on the revenue of CBJ
- There is not much of an appetite for favorable sales tax treatment on the purchasing of parts
- Work plan:
  - The helicopter trades association will give the team information within a couple weeks
  - Chris will follow up with UAS in a couple of weeks
  - The team needs to identify a lawyer to work with to draft language to submit to CBJ but this is a task for further down the road

Initiative 2: Identify, Develop and Market Services and Products for Mines  
 Champion: Jason Ginter

- Progress:
  - The team met once and discussed how best to distribute information about the services of mining support firms
  - Jason Ginter spoke with Amanda Shaw with AMA to see if this information could be made available on AMA's website
    - According to Amanda the AMA was not interested in this idea because they are concerned that they would not receive as much revenue from their journal
  - Chris Gerondale believes the directory is different from the journal and might be the better target
    - Chris to bring this idea to the AMA planning committee, which is currently discussing this idea
- Work plan:
  - Chris Gerondale to bring this idea to the AMA planning committee, which is currently discussing this idea
  - Jason Ginter will join Chris Gerondale in attending a meeting of the AMA planning committee at 7AM on 1/11/12

Initiative 3: Create and Promote Vocational/Trades Training Opportunities and High School Career Pathways  
 Champion: Mike Bell and Fred Sayre

- Progress:
  - The team met and had a productive conversation about how to determine the demand and skills required for mining services and supply jobs and how to visualize



- this information
  - Carin Smolin is more than willing to host speakers from the mining services and supply industry in high school classrooms to speak with students
- Work plan:
  - JEDC to explore using a tool to display information about the skillset required for certain jobs in the mining services and supply sector (e.g. quadrant analysis tool from Junior Achievement module)
  - JEDC to contact DOL to see what data is available regarding demand and skills required for jobs in the mining services and supply sector
  - JEDC to draft survey to be distributed at Innovation Summit and AMA to gather data regarding what firms need regarding skills of workforce

**Initiative 4: Develop Industrial Land Within CBJ**  
 Champion: Dylan Ashe

- Progress:
  - Two productive meetings have been held recently
    - The group decided that the best way to determine the demand for industrial land is to survey firms attending the Innovation Summit
    - Dylan reached out to CBJ to see if they could help create an inventory of industrial land that meets certain criteria
- Work plan:
  - JEDC to work with team to develop survey instrument to be distributed at Innovation Summit and AMA to gather data regarding demand for industrial land

**Initiative 5: Career Building in Environmental Science and Engineering**  
 Champion: Chris Gianotti

- Progress:
  - There is a new license for environmental engineers in AK (civil engineers used to do this work)
  - UA is considering creating an environmental engineering degree program
  - UAS now offers a 2 + 2 program that feeds into the engineering programs at UAA/UAF; this is a big success
  - Oil companies have requested that UAA/UAF start an environmental engineering degree program
- Work plan:
  - Lori Sowa to attend meeting of oil companies and UA and to ask them about their needs in terms of skills of new hires
  - Chris Gianotti to draft a survey to gather information about needs of mines and services
  - Amy Dieffenbacher to develop list of mines and service providers to distribute

survey to

Initiative 6: Hold Mining Procurement Event  
Champion: Mike Satre

- Progress:
  - A procurement event has been scheduled Friday afternoon of AMA conference at which there will be:
    - Presentation
    - Q&A session
    - Information tables
  - Non-AMA members will be allowed to attend this event
- Work plan:
  - Mike Satre and Chris Gerondale will continue to work on the details of this event

### Other Informational items

- Brian Holst
  - Information about other CWGs:
    - Visitor Products met today, December 17, and are making good progress
      - This cluster is actively recruiting new members from Sitka
    - Ocean Products meets this Thursday, December 20
      - They consolidated the number of initiatives during their last meeting
    - Renewable Energy meets this Wednesday, December 19, 2012
      - The Woody Biomass Initiative is the one that is most active in this cluster
    - Members of the mining services and supply cluster should let JEDC staff know if they are interested in other clusters
  - Innovation Summit
    - February 11-13
      - No conflict with schedule of AMA meetings
    - Planning partners are providing good support
    - Possible speakers include Richard Bendis who speaks on Innovation and Dane Smith who speaks on Shared Value
    - Clusters will have the opportunity to meet on the day two
    - Federal representatives will participate via video conference thanks to Alaska Communications
    - There will also be an opportunity to speak with state representatives



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Next steps

- The next meeting of the Mining Services and Supply Cluster working group is tentatively scheduled for 2PM on Thursday, January 24; please save the date and try to meet with your implementation teams beforehand.

Resources

NA