

AWFS Trade Show Trade Leads, Anaheim, CA, July 31-August 3, 2003

Contact Information	Interests / Nature of Request
<p>Mr. Paul Phelps, General Manager Las Posas Country Club 955 Fairway Dr Camarillo, CA 93010 USA Phone: (805) 388-2901 Fax: Email: wmtcoinc@aol.com Sales: \$1M-\$5M</p>	<p>Yellow cedar: info, sources, etc.</p>
<p>Mr. Wes Gentry Nickander Associates P.O. Box 335 Noblesville, IN 46061 USA Phone: (317) 773-9248 Fax: Email: wgentry@nickander.com Sales: \$10M-\$50M</p>	<p>Alder for furniture manufacture and juvenile furniture</p>
<p>Mr. Irving Stowers, President Search Technology 811 Kingsbury Drive Livermore, CA 94550 USA Phone: (925) 371-0854 Fax: Email: stowers@att.net Sales: <\$250K</p>	<p>AWPMD</p>
<p>Mr. Michael Niver, Staff Engineer Kohler Company 444 Highland Drive, Mail Stop 063 Plymouth, WI 53073 USA Phone: Fax: Email: michael.niver@kohler.com Sales: \$5M-\$10M</p>	<p>Sources/producers/AWPMD</p>
<p>Mr. Denis Fallon Fallon Building Solutions Inc. 16060 N 81 St. Scottsdale, AZ 85260 USA Phone: (480) 609-9036 Fax: Email: dfallon@bsiaz.com Sales: Unknown</p>	<p>Doors</p>
<p>Mr. Kevin Callahan, President Green Valley Cabinets 1529 South Sandhill Drive Washington, UT 84780 USA Phone: (435) 656-1281 Fax: (435) 673-0406 Email: carla@infowest.com Sales: <\$250K</p>	<p>Alder and other species, rough, KD, defects OK</p>
<p>Mr. Bo Prince, Owner Bo Prince Artist & Designer Craftsman 305 Industrial Way #4 Fallbrook, CA 92028 USA Phone: (760) 451-3431 Fax: (760) 451-3431 Email: Sales: <\$250K</p>	<p>Music wood</p>
<p>Mr. Larry Wiberg, President Accent Design Corp 31 W Lone Cactus #14 Phoenix, AZ 85027 USA Phone: (602) 418-8014 Fax: (623) 434-1626 Email: accent02@cox.net Sales: \$250K-\$500K</p>	<p>unknown</p>
<p>Mr. Thomas Miller, President Miller Veneers Inc 3724 East 13th St Indianapolis, IN 46201 USA Phone: (317) 638-2326 Fax: Email: belleknoll@webtv.net Sales: \$10M-\$50M</p>	<p>Interested in Veneer Logs (slicers), Alder 10 ft. long, 14 inches and up (small end diameter), clear 3 sides</p>

<p>Mr. Mike Mooney, General Manager Sierra Forest Products 1700 Downs Dr West Chicago, IL 60185 USA Phone: (630) 231-0450 Fax: (630) 231-0454 Email: mmooney@sierrafp.com Sales: \$10M-\$50M</p>	<p>Sitka spruce: 4000 bf, 4/4, RW, KD. Info re: sources, etc.</p>
<p>Mr. Cam Anderson Amazon Mill Work 7838 E River Forest Pl Tucson, AZ 85715 USA Phone: (520) 909-1089 Fax: Email: hjabez@yahoo.com Sales: Unknown</p>	<p>Doors, etc.</p>
<p>Mr. Joe Cox, Owner Wild Horse Woodworks 176 Geyer Rd. Santa Cruz, CA 95066 USA Phone: (831) 335-2555 Fax: (831) 335-2192 Email: Sales: <\$250K</p>	<p>Yellow cedar and red cedar: sources/producers, 4/4, 5/4, 6/4, 6-12" widths, 8-12 ft lengths, KD 6-7%, rough (for interior furniture)</p>
<p>Mr. Keith Paquette, Owner Paquette Installation 72955 Somera Rd Palm Desert, CA 92260 USA Phone: (760) 413-0610 Fax: Email: Sales: Unknown</p>	<p>unknown</p>
<p>Mr. Michael Bruce, Owner Bruce Wood Products 8140 Industrial Parkway #7 Sacramento, CA 95824 USA Phone: (916) 452-8134 Fax: (916) 452-8134 Email: brucewoodprod@aol.com Sales: <\$250K</p>	<p>Yellow cedar and other species; makes custom cabinets & custom furniture</p>
<p>Mr. Milt Roth, Owner 3r Surface Solutions 9962 E. Artesia Blvd. Bellflower, CA 90706-6714 USA Phone: (562) 263-6465 Fax: Email: milt@cnmnetwork.com Sales: \$250K-\$500K</p>	<p>Small glued panels: 5x7, 7x9, 8x10; finished, ready for engraving; made of 2" wide strips, uniform color; yellow cedar, alder, clear (white) birch</p>
<p>Kim Temme, Partner Nordic Sauna 14831 Bessemer Street Van Nuys, CA 91411 USA Phone: (818) 787-4701 Fax: (818) 787-6470 Email: kim@nordicsauna.com Sales: \$500K-\$1M</p>	<p>Yellow cedar: 2"x4"x8"; clears; 6000 bf per order; unsure about MC or rough vs. surfaced</p>
<p>Mr. Louis Rios, General Manager Forest Plywood Sales 14711 Artesia Blvd. La Mirada, CA 90638 USA Phone: (714) 523-1721 Fax: (714) 523-7894 Email: cary@forestplywood.com Sales: \$10M-\$50M</p>	<p>Birch & Alder: 4/4 to 8/4, KD 9% MC, hit or miss surfaced, random lengths; Birch: 8" and wider</p>
<p>Mr. Sergio Elguea, President Trimco Master Millwork 11501 Confederate El Paso, TX 79936 USA Phone: (915) 855-8501 Fax: (915) 855-0923 Email: Sales: Unknown</p>	<p>unknown</p>
<p>Mr. Harold Thomas, V.P., Operations Southcoast Cabinet, Inc 755 Pinefalls Ave Walnut, CA 91789 USA Phone: (909) 594-3089 Fax: (909) 594-6657 Email: scbct1@aol.com Sales: \$5M-\$10M</p>	<p>Sources/producers; KD, all species; White birch -- no brown or at least one white face, a few small defects acceptable, but not a lot</p>

<p>Mr. Bob Dow, President Dow Design 2070-I East Main St. Woodland, CA 95776 USA Phone: (530) 662-5228 Fax: Email: bob@dow-design.com Sales: <\$250K</p>	<p>Birch: RW/RL, KD 6% MC, 4/4, 8/4, 12/4, rough, small orders (200 bf), (makes cabinets)</p>
<p>Mr. John Arenson, President Anderson Plywood Sales 4020 Sepulveda Blvd Culver City, CA 90230 USA Phone: (310) 397-8229 Fax: (310) 397-8426 Email: john@andersonplywood.com Sales: \$1M-\$5M</p>	<p>Alder</p>
<p>Mr. John Laux, President Custom Milling And Woodworks 1085 NW Glenwood Ct. Issaquah, WA 98027 USA Phone: (425) 391-9050 Fax: Email: Sales: <\$250K</p>	<p>Doors</p>
<p>Mr. Derek Schmid, Owner Art Furniture By Derek 855 Meadowood Road Sandpoint, ID 83864 USA Phone: (208) 265-2884 Fax: Email: Sales: <\$250K</p>	<p>Sitka spruce: rough, AD or KD, 8/4-12/4 x 12" and wider x 12"; prefers VG but will buy flat grain too, as clear as possible, small quantities (200-500 bf), can pick up in Seattle</p>
<p>Mr. Richard Otsubo, President Otsubo Studios 13 Goldbluff Irvine, CA 92604 USA Phone: (949) 551-4861 Fax: Email: imawoodcarver@hotmail.com Sales: <\$250K</p>	<p>Yellow cedar: 16/4, small quantities</p>
<p>Mr. John Graybill Goff Partners 608 Eastwood Way Mill Valley, CA 94941 USA Phone: (415) 383-0994 Fax: (415) 888-4000 Email: johnrgraybill@hotmail.com Sales: <\$250K</p>	<p>Send producer info (AWPMD); yellow cedar, alder, hemlock</p>
<p>Mr. Prosper Attias, CEO Pantec Group Inc 325 Via La Cumbre Greenbrae, CA 94904 USA Phone: (415) 371-1680 Fax: (415) 461-6707 Email: Sales: \$1M-\$5M</p>	<p>Doors Hemlock: 6000 linear feet of 1"x4" square edge (not V-groove) T&G</p>
<p>Mr. Phil Kobus High Spirits Finishes 1954 Wranglers Way Cottonwood, AZ 86326 USA Phone: (815) 877-4041 Fax: (815) 877-4050 Email: Sales: Exhibitor</p>	<p>Interested in finishing doors imported by Frontier Trading</p>
<p>Mr. Steve Jackel, President Jackel Enterprises, Inc. 347 Locust St Watsonville, CA 95076 USA Phone: (831) 768-3880 Fax: (831) 768-3883 Email: steve@jackelenterprises.com Sales: \$1M-\$5M</p>	<p>Red cedar, yellow cedar, hemlock, Sitka spruce: small container lots; 8' and longer, 8/4 (full sawn), rough, prefer KD 8 - 12 % [Small custom yard, high-end distributor]</p>
<p>Mr. Creighton Campbell Autumn Co. 6845 Speedway Blvd Las Vegas, NV 89115 USA Phone: (702) 643-1201 Fax: (702) 643-6169 Email: Sales: Unknown</p>	<p>Birch mugs</p>

<p>Mr. Mike Born, General Mgr. Progressive Hardwoods 1022 Bay Marina Dr #130 National City, CA 91950 USA Phone: (619) 336-9260 Fax: (619) 336-9265 Email: mborn@progressivehardwoods.com Sales: \$10M-\$50M</p>	<p>Yellow cedar: sources, etc.</p>
<p>Mr. Gary Cole, Owner Woodland Enterprises 40918 Vista Crema Palmdale, CA 93551 USA Phone: (661) 943-7338 Fax: Email: Sales: \$250K-\$500K</p>	<p>Sources/producers of AK woods (AWPMD)</p>
<p>Mr. Wesley Simmons, Manager Sunwood Doors, Inc. 2130 W. 15th Street Long Beach, CA 90813 USA Phone: (562) 951-9401 Fax: (562) 951-0852 Email: wes@sunwooddoors.com Sales: \$1M-\$5M</p>	<p>Red cedar: grade C & Better Hemlock: finger-joint material 1 1/2" x 5 1/2" x RL, KD 8-12% MC Hemlock: rough 4/4, 6/4, 8/4; VG (for garage doors)</p>
<p>Mr. Mauricio Dahuss, Importation Mgr. Imexco Wood-mizer Parral #160-BC.P. San Juan De Ocotan, Mexico Phone: Fax: Email: rdahuss@telmex.net.mx Sales: \$250K-\$500K</p>	<p>Looking for substitute for Radiata pine; hemlock, Sitka spruce, white spruce: need 6 containers/month for pallets (rough, AD); need 5 containers/month for indoor furniture, KD 8-10%, 20mm x 150 mm (approx 3/4" x 6"), 70mm x 70 mm squares (approx. 2 3/4" x 23/4"), 4 meters long (about 13 feet), S2S</p>
<p>Mr. Hoi H. Yu, Controller CM Wood Industries, Inc 17229 Lemon St., Suite D Hesperia, CA 92335 USA Phone: 760-949-3292 xt 107 Fax: 760-949-2467 Email: hyu@cmwood.com Sales: Unknown</p>	<p>Yellow cedar</p>
<p>Mr. Charles Sauerbier, Owner Chucks Woodshop 602 Cornwall Ave Arroyo Grande, CA 93420 USA Phone: (805) 489-9333 Fax: (805) 481-4624 Email: surfblue@surfari.net Sales: <\$250K</p>	<p>Looking for info on sources of all species (long term) and Sitka spruce (right now). Manufactures architectural millwork.</p>
<p>Mr. Bill Gagnon, Owner Sea Song Mfg. 11292 E Meadow Glen Wy Escondido, CA 92026 USA Phone: (619) 392-1850 Fax: Email: Sales: Unknown</p>	<p>Sitka spruce ship mast material; Cabinets made in China</p>
<p>Mr. Roger Nelson Atlas Lumber Co. P.O. Box 2530 Chino, CA 91708 USA Phone:(909) 591-9442 Fax: (909) 591-9449 Email: roger@atlaslumber.com Sales: \$10M-\$50M</p>	<p>Birch, alder, hemlock and red cedar - for door parts, cabinet components & moulding, rough, veneer slicing blanks, finger joint stock; Hardwood: KD 6-8% MC, 4/4 - 12/4; Softwood: KD 12-15% MC. Cedar and hemlock: 4/4, 2x4, 2x5. Spruce: 4/4, S4S</p>
<p>Mr. Paul Badger, General Mgr. Raymond Creager, Fine Woodworking 1241 Andersen Dr., Suite G San Rafael, CA 94901 USA Phone: (415) 460-0150 Fax: (415) 460-0150 Email: badstar@pacbell.net Sales: <\$250K</p>	<p>Small contractor -- uses Yellow Cedar in home construction interior and exterior applications. Also interested in other species.</p>
<p>Mr. Marc Kocir, President Azule Industries 1057 Commercial Court San Jose, CA 95112 USA Phone: (408) 453-8020 Fax: Email: jurassicmarc@earthlink.net Sales: <\$250K</p>	<p>Red cedar - sources, pricing</p>

<p>Kip Merritt, Owner Kip Merritt Design 4020 N. 85th St. Scottsdale, AZ 85251 USA Phone: (480) 990-2290 Fax: Email: kip@kipmerritt.com Sales: Unknown</p>	<p>All AK species: sources/producers (AWPMD)</p>
<p>Mr. Greg Briasco, Owner/partner Interior Wood Designs 9627 Owensmouth Ave., #3 Chatsworth, CA 91311 USA Phone: (818) 709-4760 Fax: (818) 700-1534 Email: Sales: \$500K-\$1M</p>	<p>Alder (prefer upper grades). Talk to Mike Sapon, purchasing manager.</p>
<p>Mr. Hiram Traverso La Vega Centro HC 03, Box 33254 Aguada, PR 00602 USA Phone: (787) 252-2213 Fax: (787) 252-1762 Email: Sales: \$500K-\$1M</p>	<p>GABC bowls</p>
<p>Mr. Elliott Jones, President Elliott's Designs, Inc. 18201 S. Santa Fe Avenue East Rancho Dominguez, CA 90221 USA Phone: (310) 631-4931 Fax: (310) 631-4531 Email: Sales: \$5M-\$10M</p>	<p>Birch mugs</p>
<p>Mr. Chris Kemp, Sales Rep. National Wood Products 6358 3rd Sacramento, CA 95826 USA Phone: (916) 381-7311 Fax: (916) 381-7362 Email: ckemp@nationalwood.com Sales: \$10M-\$50M</p>	<p>Sitka spruce & hemlock: 4/4, 6/4 and 8/4, KD 9% & below, Container load quantities.</p>
<p>Mr. David Lee, CEO Furnstation 17051 Green Dr. City Of Industry, CA 91745 USA Phone: (626) 581-3828 Fax: (626) 581-3238 Email: david@aol.com Sales: Unknown</p>	<p>unknown</p>
<p>Mr. Jim Brignone, Production Mgr. Dakota Mill And Cabinets 1010 W. Kershaw Ogden, UT 84414 USA Phone: (801) 393-2700 Fax: (801) 393-7091 Email: jim@dakota-mill.com Sales: \$1M-\$5M</p>	<p>Birch mugs</p>
<p>Mr. Ken Hanson Mount Wachusett Comm. College 444 Green St. Gardner, MA 01440 USA Phone: Fax: Email: Sales: N/A Other</p>	<p>Birch mugs</p>
<p>Mr. Jack Grube Pinkerton Academy 5 Pinkerton St Derry, NH 03038 USA Phone: Fax: Email: Sales: N/A Other</p>	<p>Birch mugs</p>
<p>Mr. Vic Lindstrom Specialty Forest Products, Inc. 306 Ellingson Road Algona, WA 98001 USA Phone: (253) 939-8855 Fax: (253) 939-0902 Email: vic@specialtyforest.com Sales: \$10M-\$50M</p>	<p>Yellow cedar: Clears, C and Better, RW 4" and wider, 4/4, 6/4, 8/4, Lengths 12-16' up to 24', rough, KD</p>

<p>Mr. Todd Johnson Woodie Cap Factory 6635 W 175th Avenue Eden Prairie, MN 55346 USA Phone: (952) 949-8901 Fax: (952) 937-8687 Email: tjohnson@visi.com Sales: Exhibitor</p>	<p>Birch mugs and GABC bowls; anything that will go with his hats</p>
<p>Mr. Raul Travesi Peterman Lumber Inc. 10330 Elm Ave Fontana, CA 92337 USA Phone: (909) 357-7730 Fax: (909) 357-7743 Email: Sales: Exhibitor</p>	<p>White spruce and Sitka spruce: 1x6 (full cut), rough, KD, 300 mbf/month, 8-foot lengths, Utility grade</p>
<p>Mr. Chad Estes, General Mgr. Delta Door Co 5210 Ashley Ct Houston, TX 77041 USA Phone: (713) 849-2281 Fax: (713) 849-4128 Email: estes50@hotmail.com Sales: \$1M-\$5M</p>	<p>Glued, fingerjointed panels, S4S, fixed widths (3 3/4" and 5 3/4"), RL 8'-16', paint grade</p>
<p>Ms. Kathleen Woodrum, Secretary The Backwoods Cabinet Co 1005 270th St Eldon, IA 52554 USA Phone: (641) 652-3429 Fax: Email: Sales: <\$250K</p>	<p>Birch mugs</p>
<p>Mr. Maurice Paquette, President Hardwoods, Inc 5150 Edison Ave. Chino, CA 91710 USA Phone: (909) 628-3391 Fax: Email: Sales: Unknown</p>	<p>Saunder Company - interested in doors, contact: Hardwoods, Inc., 5980 88th Street, Sacramento, CA 95828 (call - 916-388-5897 - Above name works for another division, but wants Frontier Trading to contact this address regarding doors.</p>
<p>Mr. Tim Auer, President Auer-Jordan P.O. Box 1336 Healdsburg, CA 95448 USA Phone: (707) 838-1918 Fax: (707) 838-3234 Email: aurjor@monitor.net Sales: \$250K-\$500K</p>	<p>Red cedar and yellow cedar: 2"x6", 6-ft and longer, tight knot (at least), clear at best, rough, KD</p>
<p>Mr. John Disanto, Owner Sunswept Design 12400 Ventura Blvd. #159 Studio City, CA 91604 USA Phone: (818) 766-0262 Fax: (818) 766-0262 Email: lsky1@earthlink.net Sales: \$500K-\$1M</p>	<p>Alder</p>
<p>Mr. Mark Newton, Lane Stanton Vance 14710 Nelson Avenue City Of Industry, CA 91744 USA Phone: (626) 934-6317 Fax: (626) 336-4460 Email: Sales: Exhibitor</p>	<p>Yellow cedar & Sitka spruce: rough, KD 9%, RL, F&S, random widths (upper grades). Alternate phone number: 510-466-0970</p>
<p>Mr. Bill Conlan Lane Stanton Vance 14710 Nelson Avenue City Of Industry, CA 91744 USA Phone: (626) 934-6317 Fax: (626) 336-4460 Email: Sales: Exhibitor</p>	<p>Yellow cedar & Sitka spruce: KD 9%, RL/RW, Upper grades</p>
<p>Mr. Kevork Orchanian, Owner Quality Woodworking 2555 Hillview Dr Krum, TX 76249 USA Phone: (940) 482-5981 Fax: Email: lasercraft@earthlink.net Sales: <\$250K</p>	<p>White spruce and birch</p>

<p>Mr. Jack Raub, Owner JGR Co. 934 Mitchell Bay Road San Juan Island, WA 98250 USA Phone: (360) 378-6699 Fax: (360) 378-6693 Email: jgraub@rockisland.com Sales: \$250K-\$500K</p>	<p>Alder and birch: prices (dry or green), general availability</p>
<p>Mr. Ernie Asa, President Asa Construction 1065 W. 14th St. San Pedro, CA 90731 USA Phone: (310) 833-5948 Fax: Email: asaeskba@worldnet.att.net Sales: <\$250K</p>	<p>Birch mugs</p>
<p>Mr. George Plummer, President Orange County Woodworking 2105 W. Borchard Ave Santa Ana, CA 92704 USA Phone: (714) 540-4527 Fax: Email: Sales: <\$250K</p>	<p>Birch bowl turning stock -- needs a few pieces</p>
<p>Mr. Brent Pinnick, Mfg. Engineer Paoli, Inc. P.O. Box 30 Paoli, IN 47454 USA Phone: Fax: Email: brent-pinnick@paoli.com Sales: \$1M-\$5M</p>	<p>Birch mugs</p>
<p>Mr. Darrel Dugger Weinig Group 124 Crosslake Park Drive Mooresville, NC 28117 USA Phone: (704) 799-0100 Fax: (704) 799-7400 Email: Sales: Exhibitor</p>	<p>Birch mugs</p>
<p>Mr. Jack Wolf, Owner Creative Kitchens Unltd. 74053 Columbia River Hwy Rainier, OR 97048 USA Phone: (503) 556-9226 Fax: Email: Sales: \$250K-\$500K</p>	<p>Alder and birch: 5" and wider, lengths 8-16 (prefer 10"), S2S to 15/16", KD 6-8%</p>
<p>Mr. Joe Mitchell, Owner Inland Millworks 111 N. Vista Road, Bldg. 8 Spokane, WA 99212 USA Phone: (509) 230-3059 Fax: (509) 926-2667 Email: rebal@hagadone.com Sales: <\$250K</p>	<p>Alder & birch: prices, availability</p>
<p>Mr. Allen Coleman, Production Mgr. Udell's Cabinets, Inc. 1750 East Hwy. 40 Vernal, UT 84078 USA Phone: (435) 789-5134 Fax: (435) 789-1744 Email: dmb@easilink.com Sales: \$1M-\$5M</p>	<p>Alder: 4/4, RW/RL, KD 7-8%, 1/2 container load quantities. Also GABC bowls</p>
<p>Mr. Scott Pew, Production Engineer Berkeley Mills 2830 7th Street Berkeley, CA 94710 USA Phone: (510) 549-2854 Fax: Email: scott@bmill.com Sales: \$5M-\$10M</p>	<p>Red cedar, yellow cedar, Sitka spruce, white spruce;; 2x4, 2x6, 8/4, 7-8 ft lengths (like door casings), KD6-9%, rough, clear/clear face, prefers VG, but will consider flat and rift. (Makes shoji screens and frames)</p>
<p>Mr. Don Widders Lane Stanton Vance 14710 Nelson Avenue City Of Industry, CA 91744 USA Phone: (626) 934-6317 Fax: (626) 336-4460 Email: Sales: Exhibitor</p>	<p>Alder</p>
<p>Mr. Victor Rudik, President 3890 Selkirk St. Vancouver, BC V6H 2Z1 Canada Phone: (604) 731-5840 Fax: Email: Sales: <\$250K</p>	<p>Doors</p>

<p>Ms. Jane Marr Traditional Craftsman 60 Finley Dr Unit A Sedona, AZ 86336 USA Phone: (928) 282-4634 Fax: (928) 282-5954 Email: Sales: \$250K-\$500K</p>	<p>Allen B. - wants name for contact, used to live in Anchorage Area. High-end cabinets and furniture - works with local whole sale yards.</p>
<p>Ms. Barb Anwari, Contributing Editor Coatings World 319 W Hawthorn St, #201 San Diego, CA 92101 USA Phone: Fax: Email: Sales: N/A Other</p>	<p>Birch mugs. GABC bowls.</p>
<p>Mr. Roger Cerny, Owner Architectural Wood Products 4819 Tyler St Riverside, CA 92503 USA Phone: (909) 687-7906 Fax: Email: rcorny1033@aol.com Sales: \$500K-\$1M</p>	<p>Interested in moulding and doors -- ref. to Frontier Trading</p>
<p>Mr. Jack Phinney, Exhibit Specialist Yosemite National Park 4914 Newton St Torrance, CA 90505 USA Phone: (310) 375-7598 Fax: (209) 372-0617 Email: Sales: <\$250K</p>	<p>Yellow cedar for picnic tables and outdoor seating: 3x6 and 3x8, prefers 12-16' lengths, #1 and Better, no wane</p>
<p>Andrew Jacobson, President Design In Wood, Inc 3420 Skillman Ln Petaluma, CA 94952 USA Phone: (707) 765-9885 Fax: Email: diw@sonic.net Sales: \$500K-\$1M</p>	<p>Yellow Cedar: edge-matched, finger jointed</p>
<p>Mr. William Donovan, Owner Real Trains 32215-D Dunlap Blvd. Yucaipa, CA 92399 USA Phone: (909) 446-0600 Fax: (909) 795-9320 Email: bill@realtrains.com Sales: \$250K-\$500K</p>	<p>Yellow cedar: 4/4 and 8/4, RW/RL (needs clear cuttings 15" or less), KD 7%, container load quantities. (Interesting lead. Makes amusement park displays/models/movie sets/miniatures; needs fine grained wood)</p>
<p>Ms. Debbie Kegg Kegg's Kreations 2131 Fairlane Rd. Yreka, CA 96097 USA Phone: (530) 842-2360 Fax: Email: dkegg00@hotmail.com Sales: Unknown</p>	<p>GABC bowls; Birch mugs</p>
<p>Mr. Kevin Brown East Kentucky Corp P.O. Box 7190 Hazard, KY 41702-7190 USA Phone: (606) 439-0291 Fax: (606) 439-3198 Email: ncole@eastkentucky.com Sales: Exhibitor</p>	<p>GABC bowls; Doors</p>
<p>Mr. James Pemberton, Co-owner Grandpa Jim's Workshop 3115 Bonn Drive Laguna Beach, CA 92651-2008 USA Phone: (949) 497-5712 Fax: (949) 497-5712 Email: jpemberton@earthlink.net Sales: <\$250K</p>	<p>Birch and alder: attractive grain, flat grain, small tight pin knots OK, 4/4 and 8/4, KD 8%, 5" and wider, short lengths</p>
<p>Alisha Payson Prairieside Hardwoods 2106 South Pebble Lake Road Fergus Falls, MN 56537 USA Phone: (218) 998-9660 Fax: Email: bbowman48@sprintpcs.com Sales: Unknown</p>	<p>Birch mugs</p>

<p>Mr. Don Hanson, President Hanson Custom Furniture 11360 Pala Mesa Drive Northridge, CA 91326 USA Phone: (818) 368-3268 Fax: Email: hanson4@aol.com Sales: <\$250K</p>	<p>Looking for small quantities of AK wood, pallet load quantities</p>
<p>Mr. Michael Casassa Beronio Lumber Company 2525 Marin Street San Francisco, CA 94124 USA Phone: (415) 824-4300 Fax: Email: mcasassa@beronio.com Sales: Unknown</p>	<p>Doors & flooring request; need prices (Frontier Trading).</p>
<p>Mr. Joe McGinnity, Project Engineer Department Of The Army 5858 Wilson Road Fort Belvoir, VA 22060 USA Phone: (703) 704-9763 Fax: Email: joemc@bldg367.belvoir.army.mil Sales: <\$250K</p>	<p>Yellow cedar (up to 8/4) and alder: rough, air-dried. Small spot orders (several hundred bf).</p>
<p>Mr. William Frausto, Sales/Marketing Atlas Lumber 13575 Benson Chino, CA 91709 USA Phone: (909) 545-3463 Fax: (909) 591-9449 Email: wffrausto@yahoo.com Sales: \$5M-\$10M</p>	<p>Hemlock lumber: 1x6 and 2x12, RL; 1x8, 16 & 18 ft lengths; KD, S4S, moulding grade (for garage door components), container load quantities</p>
<p>Mr. Omar Linares, Banks Hardwoods Inc. 5600 NW 37th Avenue Miami, FL 33142 USA Phone: (800) 635-0571 Fax: (305) 634-0441 Email: omar@bankshardwoods.com Sales: Exhibitor</p>	<p>Yellow Cedar: wholesale distributor looking for sources of supply.</p>
<p>Mr. Hector Martin Banks Hardwoods Inc. 8607 Avenida De La Fuente San Diego, CA 92154 USA Phone: (888) 248-6963 Fax: (619) 710-0121 Email: arthur@bankshardwoods.com Sales: Unknown</p>	<p>unknown</p>
<p>Mr. Paul Brusseau, Owner P.A. Productions P.O. Box 142375 Anchorage, AK 99514 USA Phone: (907) 272-2680 Fax: Email: pbrusseau@hotmail.com Sales: \$250K-\$500K</p>	<p>PA Productions in Anchorage. Contact re: AWPMD and DK grants</p>
<p>Mr. Adam Chamorro, President Hardwood Habitat, Inc. 17101 S. Central Avenue, Unit J Carson, CA 90746 USA Phone: (310) 632-3046 Fax: Email: adam@hardwoodhabitat.com Sales: \$500K-\$1M</p>	<p>Alder</p>
<p>Mr. Joseph Russack, President Nothing Ugly 356 Connecticut Street San Francisco, CA 94107 USA Phone: (415) 285-5870 Fax: Email: strange@strange.org Sales: <\$250K</p>	<p>Birch and alder, upper grades and figured wood, 400 or 500 BF/order. Makes specialty wood products, artwork, etc.</p>
<p>Mr. Dave Russell Jenkins Woodworks And Design P.O. Box 1 Bridgeport, CA 93517 USA Phone: (760) 932-1010 Fax: Email: rafting@qnet.com Sales: <\$250K</p>	<p>Specialty wood products (?), small quantities. Contact at 5110 Pearblossom Drive, Riverside, CA 92507 Phone: (909) 682-1396 E-mail: drrussell7@juno.com</p>

<p>Mr. Jerry Crittenden, President Executive Door Company 3939 W. Clarendon Phoenix, AZ 85019 USA Phone: (602) 272-8076 Fax: (602) 272-9460 Email: jcritt@cox.net Sales: \$500K-\$1M</p>	<p>Alder: knotty, 4/4, cut stock for doors, 1 to 1 1/2 truckloads/month</p>
<p>Sr. Juan Garcia Vera Maderas y Tableros de las Californias S.A. De C.V. Calle De Las Campanas No. 20 Tijuana, B.C., Mexico Phone: 901-4122 xt 23 Fax: 901-4124 Email: juangv@telnor.net Sales: Unknown</p>	<p>Sitka spruce & white spruce: #2 and #3, 1x4 thru1x12, 8-16 ft., KD 10-12% MC, S4S</p>
<p>Mr. William Bailey, Foreman Emilio Russo Fine Custom Woodworking 2944 Randolph Ave., Suite # 7 Costa Mesa, CA 92626 USA Phone: (714) 549-2636 Fax: (714) 549-2636 Email: emileabb@hotmail.com Sales: <\$250K</p>	<p>Birch for cabinet and furniture mfg. Knows VP of Gibson Guitar - always looking for select Sitka spruce - KD, rough</p>
<p>Mr. Ron Lawrenz, Owner Custom Woodworking 24115 Silver Spray Dr Diamond Bar, CA 91765 USA Phone: (909) 861-4528 Fax: Email: Sales: <\$250K</p>	<p>Sitka spruce: 4/4 full cut, straight grain, flat grain boards for resawing into VG strips for wooden kayak strips, KD, rough OK. Send list of potential suppliers</p>
<p>Mr. Kevin Fults, V.P. Austin Inc. 4245 W. Sunset Arden, NV 89118 USA Phone: (702) 260-1333 Fax: Email: kevin@austinfir.com Sales: <\$250K</p>	<p>Alder and Sitka spruce lumber: truckload quantities</p>
<p>Mr. Todd Washburn, Production Mgr. Gobuild Inc 6730 Tawny Brown Lane Bozeman, MT 59718 USA Phone: (406) 522-9644 Fax: (406) 522-9646 Email: Sales: Unknown</p>	<p>Doors & cabinets (ref. to Frontier Trading)</p>
<p>Mr. Tim Karavish, Sales Manager Belwith-Keeler/Period Brass 955 Godfrey Avenue SW Grand Rapids, MI 49503 USA Phone: (616) 261-1624 Fax: (616) 531-5670 Email: swabeke@belwith.com Sales: \$5M-\$10M</p>	<p>Birch mugs</p>
<p>Mr. Richard Kaufmann, General Mgr. Snowcap Lumber Inc. 31281 Wheel Ave Abbotsford, BC V2T 6H1 Canada Phone: (604) 852-9646 Fax: (604) 852-3382 Email: rkaufmann@snowcaplumber.com Sales: \$10M-\$50M</p>	<p>Hemlock: cants</p>
<p>Mr. John Gammel Westlund Distributing 212 Chelsea Road Monticello, MN 55362 USA Phone: (763) 295-8899 Fax: (763) 295-6379 Email: Sales: Exhibitor</p>	<p>Birch mugs</p>
<p>Mr. Newell Coxon, President Penn Wood Products Inc P.O. Box 766 East Berlin, PA 17316 USA Phone: (717) 259-9551 Fax: (717) 259-7560 Email: Sales: \$5M-\$10M</p>	<p>Alder and birch, AWPMD</p>

<p>Mr. Robert Chen Rikon Power Tools 12 Avalon Drive, #18 Marlborough, MA 1752 USA Phone: (508) 624-0840 Fax: (508) 624-0347 Email: Sales: Exhibitor</p>	Birch mugs
<p>Mr. Jim Radomski, President Woodtech Industries, Inc. 4231 Liberty Blvd South Gate, CA 90280 USA Phone: (323) 567-7225 Fax: (323) 567-7659 Email: jimradomski@yahoo.com Sales: \$1M-\$5M</p>	Birch and alder: #3A common, air dried, S2S, 4/4 and 5/4, minimum 2 1/2" wide, 6-16 ft. lengths, container load quantities
<p>Mr. Gary Penberthy, Vice President Penberthy Lumber Co 2011 E Carson Carson, CA 90810 USA Phone: (310) 835-6222 Fax: (310) 835-6823 Email: woodinfo@penberthy.com Sales: \$1M-\$5M</p>	Yellow cedar: small quantities (1mbf to 10mbf) 4/4 to 8/4, RW/RL, architectural applications
<p>Mr. Mike Micu, Purchasing Mgr. Earthlite 3210 Executive Ridge Dr Vista, CA 92081 USA Phone: (760) 599-1112 Fax: (760) 597-3679 Email: mmicu@earthlite.com Sales: \$10M-\$50M</p>	Birch: all white, #1 Common, 10-ft lengths, 4/4, 5/4, 6/4, 8/4, hit&miss surfaced (S2S), KD 6-8% (makes massage tables). Also, Sitka spruce and hemlock for structural applications
<p>Mr. Cal Schmidt, President Northwestern Design P.O. Box 1479 Grants Pass, OR 97528 USA Phone: (541) 471-0900 Fax: (541) 471-8894 Email: calsn@nwdoregon.com Sales: \$5M-\$10M</p>	Alder - KD, various widths and lengths
<p>Mr. Michael Pease, Owner Blue Skies 8406 Croydon Ave. Los Angeles, CA 90045-3039 USA Phone: (310) 410-9853 Fax: Email: mwpblueskies@hotmail.com Sales: <\$250K</p>	All AK woods - depends upon job - seldom needs or wants more than half container load quantities (custom woodworking)
<p>Mr. Jarrod Jeffcoat Backyard Adventures 14201 I-27 Amarillo, TX 79119 USA Phone: (806) 622-1220 Fax: Email: jjeffcoat@backyardadv.com Sales: \$50M+</p>	Hemlock: 2x6 and 5/4, #2 and Better, KD 19% or less, rough. Also, squares and timbers: 4X4, 6X6, 8X8, etc. (Manufactures outdoor playground equipment)
<p>Mr. Ken Nelson, Vp Eng VLI 1205 N. 10th St Arkadelphia, AR 71923 USA Phone: (870) 246-6387 Fax: Email: Sales: Unknown</p>	Sitka spruce or yellow cedar: VG, small quantities, for musical instruments. Very fine grain.
<p>Mr. Jim Lewis, Project Manager Moon Woodworking Inc 880 SE Ninth St., Unit A Bend, OR 97702 USA Phone: (541) 317-0487 Fax: (541) 385-0486 Email: kmoon@bendnet.com Sales: \$500K-\$1M</p>	Alder and other woods (small cabinet shop)
<p>Mr. Darrin Hastings, Purchasing Director Emerson Hardwood 2279 NW Front Ave Portland, OR 97209 USA Phone: (503) 227-6414 Fax: (503) 227-2976 Email: dhastings@emersonhardwood.com Sales: \$10M-\$50M</p>	Yellow cedar, Sitka spruce and alder (Select & Better, 1C, 2C)

<p>Mr. Brek Cooney, Owner Aquis P.O. Box 57737 Sherman Oaks, CA 91413 USA Phone: (818) 694-9080 Fax: Email: brek1@pacbell.ent Sales: <\$250K</p>	<p>Birch: 4/4 clear, KD TO 9%, RW/RL, half-container load quantities (custom cabinets)</p>
<p>Mr. Richard Shirasawa, President Wood Chi Enterprise 560 Mateo San Mateo, CA 94403 USA Phone: (650) 349-8156 Fax: Email: Sales: <\$250K</p>	<p>Yellow cedar and red cedar: 2"x10"x10", VG, upper grade (for guitar bodies), well air dried or KD, rough, 100-200 bf per order</p>
<p>Mr. Ralph Krohn Woodlinks USA 9367 Blanchard Fontana, CA 92335 USA Phone: (909) 240-3302 Fax: Email: Sales: Exhibitor</p>	<p>Birch mugs. Send info to: 9367 Blanchard, Fontana, CA 92335, Phone: 909-240-3302</p>
<p>Mr. Rick Gargiulo, President Fine Designs Furniture 3809 Amer Ct. El Dorado Hills, CA 95762 USA Phone: (916) 941-8106 Fax: Email: rick@finedesignsfurniture.com Sales: \$250K-\$500K</p>	<p>Sitka spruce</p>
<p>Mr. H.K. "Red" Barrows, Owner Redcraft P.O. Box 2590 Crestline, CA 92325 USA Phone: (909) 338-3373 Fax: Email: Sales: \$250K-\$500K</p>	<p>Sitka spruce: cants or logs, high grade, 16'8" long; Hemlock and spruce timbers: 10x10 to 16x16 and 12x24; Alder</p>
<p>Mr. Rex Alford, Sales Manager Georgia Pacific Corp 360 Inverness Drive South Englewood, CO 80112 USA Phone: (303) 706-8000 Fax: Email: raalford@gapac.com Sales: \$50M+</p>	<p>Birch: sources/suppliers: 2Com and Better, KD 6-8%, rough or hit/miss</p>
<p>Mr. Dan Seeman Valencia Lumber 27772 Avenue Scott Santa Clarita, CA 91355 USA Phone: (661) 295-3487 Fax: (661) 295-1128 Email: dans@valencialumber.com Sales: \$5M-\$10M</p>	<p>Yellow cedar, red cedar, Sitka spruce, hemlock, alder, birch: 4/4 to 8/4 depending upon job, KD, RW/RL, half container load quantities. Custom applications (stadium seats, finish, industrial and school applications)</p>
<p>Mr. Ron Sturdevant McDonald Mill & Fixtures Inc. 3040 N 650 E Layton, UT 84041 USA Phone: (801) 771-1546 Fax: (801) 771-7005 Email: mcdonaldmill@msn.com Sales: Exhibitor</p>	<p>unknown</p>
<p>Mr. Doug Trager Lane Stanton Vance 14710 Nelson Avenue City Of Industry, CA 91744 USA Phone: (626) 934-6317 Fax: (626) 336-4460 Email: Sales: Exhibitor</p>	<p>All species of AK lumber. They like to do their own mouldings, etc. Would like contact info with suppliers.</p>
<p>Mr. Brent Lanz, President Lanz Cabinet Shop 3025 W. 7th Place Eugene, OR 97402 USA Phone: (541) 485-4050 Fax: (541) 485-5162 Email: blanz@lanzcabineets.com Sales: \$10M-\$50M</p>	<p>Birch: 4/4 rough or S2S to 15/16", RW/RL, 1Com and Btr., KD 8%; For stain grade: white or white one face; For paint grade: brown/heart OK.</p>

<p>Mr. Paul Sanchez, Manager KMS Furniture 5522 Belgrave Ave Garden Grove, CA 92845 USA Phone: (714) 373-0306 Fax: Email: sanchez-jr-777@hotmail.com Sales: Unknown</p>	<p>Birch: 4/4, KD 9% max, RW/RL, half container to 10 mbf/order</p>
<p>Ms. Cynthia Ursprung, President Woods And Wovens 8800 Eton Ave. #42 Canoga Park, CA 91304 USA Phone: (818) 718-0602 Fax: Email: mcsprung@earthlink.net Sales: <\$250K</p>	<p>GABC bowls; Birch mugs</p>
<p>Mr. Garry Yoder Dover Windows And Doors 10862 Shawnee Road Harrington, DE 19952 USA Phone: (302) 349-5070 Fax: Email: dovermill@ce.net Sales: \$1M-\$5M</p>	<p>Yellow cedar: 4/4 through 8/4, 4" - 20", 16-ft lengths, rough, KD 12-15%, 5-10 mbf per order (for doors and windows)</p>
<p>Mr. Wayne Noecker, President Northwestern Inc. 15054 Oxnard St. Van Nuys, CA 91411-2612 USA Phone: (818) 786-1581 Fax: (818) 786-9063 Email: waynenoecker@northwestern-inc.com Sales: \$5M-\$10M</p>	<p>Doors</p>
<p>Mr. Hans Bar, Owner Baer WoodWorking, Ltd. 8444-A Aitken Road Chilliwack, BC V2R 3W8 Canada Phone: (604) 795-2237 Fax: (604) 795-2260 Email: info@wideplankhardwood.com Sales: Unknown</p>	<p>Alder (no specs), makes flooring</p>
<p>Mr. Sherman Gagon, President Hallmark Moldings, Inc 1810 W. Fortune Rd., Unit F Salt Lake City, UT 84104 USA Phone: (801) 972-7096 Fax: (801) 972-7044 Email: Sales: \$500K-\$1M</p>	<p>Birch and alder</p>
<p>Mr. Matthew Monson, President Artisan Cabinetry & Stairways, Inc. 2247 W. Autumnwood Lane Taylorsville, UT 84118 USA Phone: (801) 671-0876 Fax: Email: Sales: <\$250K</p>	<p>Birch and alder</p>
<p>Mr. Lance Voorhees Voorwood Company 2350 Barney Street Anderson, CA 96007 USA Phone: (530) 365-3311 Fax: (530) 365-1007 Email: lvoorhees@voorwood.com Sales: Exhibitor</p>	<p>Birch mug</p>
<p>Mr. Josh Sneckner, Manager Hardwoods, Inc. 5150 Edison Ave. Chino, CA 91710 USA Phone: (909) 628-1434 Fax: (909) 628-3391 Email: jsneckner@hardwoods-inc.com Sales: \$50M+</p>	<p>Birch: clear</p>
<p>Mr. Elliott Gilder Santa Monica Millworks 1501 Colorado Ave Santa Monica, CA 90404-3316 USA Phone: (310) 393-6775 Fax: (310) 395-3675 Email: memo@smmillworks.com Sales: \$500K-\$1M</p>	<p>Red Cedar: straight grain, tight knot, 8/4, RL: 6'-16', RW: 6", 8", 9", 10", KD 6% (max 8%), S2S. Needs 5 mbf right now.</p>

<p>Mr. Ubaldo Villa, Owner Artesano's 7389 W. Rancho Dr. Glendale, AZ 85303 USA Phone: (602) 509-0468 Fax: Email: uvilla@cox.net Sales: \$250K-\$500K</p>	<p>Birch, alder and spruces: KD, 4/4, 8/4, #1 and Select, container quantities (makes custom cabinets)</p>
<p>Mr. Troy Asher, Owner My Neck Of The Woods 22924 Pavla Ct. Wildomar, CA 92595 USA Phone: (909) 678-2305 Fax: (714) 834-5667 Email: troy.asher@pfrd.ocgov.com Sales: <\$250K</p>	<p>Birch mug; All species of lumber</p>
<p>Mr. Mike Matthews, President Matthews Engineering 45305 Tomasito Circle Rancho California, CA 92590 USA Phone: (909) 587-6565 Fax: (858) 385-2733 Email: jim_matthews@bartonsolutions.com Sales: <\$250K</p>	<p>Lumber: various species, interest in light and dark shades</p>
<p>Mr. Marty Spitsen, President Spitsen Lumber Co.Inc Box 4136 Incline Village, NV 89450 USA Phone: (775) 831-1141 Fax: (775) 831-8045 Email: spitsenlumber@hotmail.com Sales: \$1M-\$5M</p>	<p>Spruce and hemlock for T&G: VG, KD 8-10%, rough. Birch and alder (no specs). Yellow cedar: 2x6 - 2x12, 8-20 ft lengths, KD, rough or S4S, #1 and Select Structural; also beams and timbers</p>
<p>Mr. Roberto Ponce, Manager Precious Tropical Hardwoods Corp 540 Malloy Ct. Corona, CA 92880 USA Phone: (909) 278-0266 Fax: (909) 278-0264 Email: precioushardwoods@sbcglobal.net Sales: \$1M-\$5M</p>	<p>Interested in general literature about Alaska forest products</p>
<p>Mr. Jimmy Wang, President Minifur 10 FL 63 Nanking E Rd., Sec 3 Taipei, Taiwan Taiwan Phone: (88) 622-5063 Fax: 88 (622) 507-0564 Email: minifu@s22hinet.net Sales: \$1M-\$5M</p>	<p>Birch: high percentage of white, medium grade. Yellow cedar and VG hemlock, also medium grade. 5/4-8/4, 4" and wider, 6-ft lengths, container load every two months. (Makes craft items, scale models, doll houses, etc.)</p>
<p>Gabriela Urquiza, Purchasing Dixy La Fontaine 243 Mexico, 11550 Mexico Phone: 52 (555) 250-1437 Fax: 52 (555) 250-1473 Email: gabrieladixie@infosel.net.mex Sales: Unknown</p>	<p>General wood information</p>
<p>Mr. Tim Robertson, Editor Workbench Magazine 2200 Grand Ave. Des Moines, IA 50312 USA Phone: (515) 282-7000 Fax: (515) 282-6741 Email: timrober@augusthome.com Sales: N/A Other</p>	<p>Looking for info for magazine article</p>
<p>Terry Petrusa, Owner Hardware Specialties 424 West 54th Avenue Anchorage, AK 99518 USA Phone: (907) 563-1312 Fax: (907) 561-1833 Email: hardwarespecialties@alaska.com Sales: \$1M-\$5M</p>	<p>Yellow cedar, Sitka spruce, white spruce and birch. AWPMD</p>
<p>Mr. Tom Dempsey, Owner Menuisiers 3857 N. 51st. Street Phoenix, AZ 85018 USA Phone: (602) 722-9476 Fax: Email: woodbratz1@aol.com Sales: <\$250K</p>	<p>Sitka spruce: aircraft grade, 5/4 up to 10/4, dense VG, KD lengths to 22 ft, rough OK. Add'l contact info: 51st Street Lumber Co., 3857 N. 51st St., Phoenix, AZ 85018, Ph: (602) 722-9513, Fax: (602) 912-9345</p>

<p>Mr. Dave Farley, Manager BC Wood 1-31088 Peardonville Rd Abbotsford, BC V2T 6K7 Canada Phone: (604) 556-3373 Fax: Email: dfarley@bcwood.com Sales: \$1M-\$5M</p>	<p>Interested in value-added processing in Alaska</p>
<p>Mr. Omer Katzir, President National Hardwood Flooring & Moulding 14959 Delano Street Van Nuys, CA 91364 USA Phone: (818) 988-9663 Fax: (818) 988-4955 Email: info@nationalhardwood.com Sales: Unknown</p>	<p>Alder and birch: for flooring</p>
<p>Mr. Alan Bohnhoff, President Bohnhoff Lumber Co 3411 E 26th St Los Angeles, CA 90023 USA Phone: (323) 263-9361 Fax: Email: bolumco@aol.com Sales: \$1M-\$5M</p>	<p>Alder and yellow cedar: Select and Better, wants general info on price and availability, would like to talk to some suppliers</p>
<p>Mr. Steven Applegate, Owner SEA. Company P.O. Box 1035 Alta, CA 95701 USA Phone: (530) 637-5421 Fax: (530) 637-1936 Email: shelgate@inreach.com Sales: \$500K-\$1M</p>	<p>Sitka spruce, white spruce, alder, red cedar, hemlock: 4/4 -12/4, RW/RL, KD 9%, 10 mbf per order</p>
<p>Sr. Hector Chavez, Owner Infospa Per Ortiz Mena 2409 Chihuahua, 31250 Mexico Phone: 52 (614) 420-4241 Fax: 52 (614) 420-1994 Email: moldurasifp@hotmail.com Sales: \$1M-\$5M</p>	<p>Alder and other woods: comparison prices</p>
<p>Sr. Marco Antonio Viveros, Owner Cia. Maderera Del Rio S.A. Transp Km.116 Aeropuerto Ensenada, 00 Mexico Mexico Phone: (646) 177-5843 Fax: (646) 173-7537 Email: ciamario@telnor.net Sales: \$1M-\$5M</p>	<p>Spruces and hemlock: 2x4, 2x6, 24" and 30" long (for pallet parts), air dried, rough, Standard and Better, container load quantities</p>
<p>Mr. Mark Salvaggi Drees Wood Products, Inc. 14020 Orange Ave. Paramount, CA 90723 USA Phone: (562) 633-7337 Fax: (562) 633-3971 Email: ed@dreeswoodproducts.com Sales: \$10M-\$50M</p>	<p>Birch: 4/4, KD, S2S to 13/16", 8-10 foot lengths, RW (prefers 6"). Alder: same specs, Select and Better, uppers only. Very tight specs.</p>
<p>Mr. Wilf Torunski Woodlinks USA 301 Hardwood Lane Princeton, WV 24740 USA Phone: (304) 431-7010 Fax: (304) 487-5502 Email: woodlinksusa@citlink.net Sales: Exhibitor</p>	<p>Birch mugs (see hard copy)</p>
<p>Mr. Richard Seeley Wood F/X Corp 1478 S. 270th E, #1A St. George, UT 84790 USA Phone: (435) 628-1492 Fax: Email: rseeley@infowest.com Sales: \$1M-\$5M</p>	<p>Red cedar and yellow cedar: 4/4, 6" widths, 10 foot lengths, KD 6%, clear. Hemlock: 4/4, 6/4, 8/4, VG (for doors)</p>
<p>Mr. Steve Beerbower Simpson Door Co. 400 Simpson Ave. McCleary, WA 98557 USA Phone: (360) 495-3291 Fax: Email: sbeerbo@simpson.com Sales: \$50M+</p>	<p>Yellow cedar: slicing flitches and glue block stock (for panels and fingerjointing), rough, green or air dried, 1 container to start</p>

<p>Mr. Tom Paoli, President Paoli Woodwork Inc 10150 Franklin Ave Franklin Park, IL 60131 USA Phone: (847) 928-2630 Fax: (847) 928-2631 Email: pwi10150@cox.net Sales: Unknown</p>	Doors
<p>Mr. Dan Patton Drees Wood Products, Inc. 14020 Orange Ave. Paramount, CA 90723 USA Phone: (562) 633-7337 Fax: (562) 633-3971 Email: ed@dreeswoodproducts.com Sales: \$10M-\$50M</p>	Alder
<p>Mr. Jim Heronemus, Mill Supervisor Oakcraft, Inc. 7733 W. Olive Avenue Peoria, AZ 85345 USA Phone: (623) 412-1901 Fax: (623) 412-2408 Email: jheronemus@oakcraftinc.com Sales: \$10M-\$50M</p>	Alder and birch
<p>Phanh Thoumaked, President Vilavong Woodwork 1751 Vincente Ave Placentia, CA 92670 USA Phone: (714) 993-6479 Fax: Email: vil01@msn.com Sales: Unknown</p>	Hemlock and spruce doors (ref to Frontier Trading)
<p>Ms. Mary Finnecey, Sales Weber Plywood & Lumber Co 14881 Geneva Street Irvine, CA 92604 USA Phone: (714) 259-1100 Fax: (714) 259-1518 Email: mfinnecey@weberply.com Sales: \$50M+</p>	Sitka spruce: 4/4 - 8/4, KD, rough. Alder: up to 12/4, KD
<p>Mr. Roberto Gutierrez, Production Mgr. Tara Picture Frames 1830 John Towers El Cajon, CA 92020 USA Phone: (619) 449-7700 Fax: (619) 449-8685 Email: Sales: \$10M-\$50M</p>	Yellow cedar, Sitka spruce, hemlock (for picture frames): 4/4, rough, KD 6-10%, RW/RL
<p>Mr. Michael Gish, Vice President Woodland Stairs 1616 Culpepper Ave., Ste. A Modesto, CA 95351 USA Phone: (209) 343-3006 Fax: (209) 343-3016 Email: mgish@arrival.net Sales: \$1M-\$5M</p>	Alder (looking for a substitute for maple)
<p>Ms. Cherry Street Woodquip 301 North Johnson Avenue Talladega, AL 35160 USA Phone: (800) 766-6705 Fax: (256) 761-2579 Email: Sales: Exhibitor</p>	Birch mug, GABC bowl. Publishes Woodquip
<p>Lyn Mercer Mercer Trim Co. 86 Lazy Lane The Woodlands, TX 77380 USA Phone: (281) 298-5585 Fax: (281) 298-1344 Email: simply@ev1.net Sales: Unknown</p>	AMB survey and mug drawing
<p>Mr. William Roy, President Southwest Machine & Supply Inc 725 Newman Rd Joplin, MO 64802 USA Phone: (417) 781-1222 Fax: (417) 781-7634 Email: www.sales@swmachi.com Sales: \$1M-\$5M</p>	All species of Alaska lumber; sources and prices
<p>Ms. Kathy Monks, Sales Manager Machinery Sales Co., Inc. 70 Madrona Beach Drive Port Townsend, WA 98368 USA Phone: (360) 379-6675 Fax: (360) 379-6794 Email: msmonks@mindspring.com Sales: Unknown</p>	unknown

<p>Mr. Shawn Wettig Kitchen Expo 7458 La Jolla Blvd La Jolla, CA 92037 USA Phone: (858) 456-0050 Fax: Email: lee@kitchenexpo.com Sales: \$1M-\$5M</p>	<p>Veneers and cabinet stock (makes custom cabinets). Send info to owner: Mr. Rick Famahie, Owner</p>
<p>Mr. John Cook, Owner The Master Craftsman 2600 Pualani Way, #604 Honolulu, HI 96815 USA Phone: (808) 922-0413 Fax: (808) 926-6040 Email: jdcthemastercraftsman@yahoo.com Sales: <\$250K</p>	<p>Red cedar, yellow cedar, Sitka spruce (soundboards for music boxes). Does custom woodworking and interiors. Contact in Hawaii in October and thereafter.</p>
<p>Mr. Thomas Nedelsky, Owner Santa Cruz Millwork 2527 Mission Street Santa Cruz, CA 95060 USA Phone: (831) 423-2031 Fax: (831) 423- 1396 Email: tnedelsky@santacruzmillwork.com Sales: \$1M-\$5M</p>	<p>Interested in FSC Certified Material or FSI</p>
<p>Mr. Joe Bashaw, Vice President Overland Tool, Inc. 7905 Nieman Rd Lenexa, KS 66214 USA Phone: (913) 599-4044 Fax: (913) 599- 3995 Email: joe.bashaw@overlandtool.com Sales: \$5M-\$10M</p>	<p>Sitka spruce music wood for high-end violins; Yellow cedar, AD or KD, 4/4, for flutes</p>
<p>Mr. Jim Rasmussen, Vice President Valley Store Fixtures 1861 Grogan Ave Merced, CA 95340 USA Phone: (209) 384-2445 Fax: (209) 384-9337 Email: jim@valleystorefixtures.com Sales: Unknown</p>	<p>Birch mug</p>
<p>Mr. Larry Ambrosi, Owner The Trick Shop 1105 E 162 St Gardena, CA 90247 USA Phone: (310) 678-8412 Fax: Email: now4me44@yahoo.com Sales: \$250K-\$500K</p>	<p>All species, esp. yellow cedar: 4/4, KD, S4S or rough, small quantities. (Makes custom furniture and cabinets)</p>
<p>Mr. Keith Yow, Instructor Cedar Ridge High School 1414-A Old Greensboro Hwy Chapel Hill, NC 27516 USA Phone: (919) 968-1349 Fax: Email: Sales: N/A Other</p>	<p>High school shop teacher from North Carolina with several students in attendance. Would like samples of AK woods for his shop</p>
<p>Mr. Steve Radowicz, President APQUIP Co., LLC. 5 Harris Court, Unit Q Monterey, CA 93940 USA Phone: 831-642-6565 Fax: 831-642-6563 Email: sales@apquip.com Sales: Exhibitor</p>	<p>Adhesive application and control systems for finger jointers and lamination lines</p>
<p>Mr. Lee Haley, Owner Haley Construction 58444 Road 601 Ahwahnee, CA 93601 USA Phone: (559) 658-6888 Fax: (559) 683-3424 Email: chaley@autoeasy.com Sales: <\$250K</p>	<p>Doors: would like hemlock stiles and rails with birch (brown & white mixed) raised panels. Also: sources of birch lumber</p>
<p>Mr. Leonard Machado, Owner Cabinets By Wilcox 1271 Marriott Cr Corona, CA 92882 USA Phone: (909) 272-0863 Fax: Email: hangtenkg@aol.com Sales: <\$250K</p>	<p>Birch mugs</p>

<p>Mr. Steven Andersen, Vice President Quality Cabinet Shop, Inc. 3256 Tomahawk Dr Stockton, CA 95205 USA Phone: (209) 948-0431 Fax: (209) 948-5074 Email: sandersen@qualitycabinet.com Sales: 5M-\$10M</p>	<p>Red Cedar: parts for planter boxes, 3-6' lengths, clear, KD. 1x6 T&G, VG or flat grain (for sides), 2x4 and 2x6 for corners (with or without a special profile)</p>
<p>Mr. Bob Bland, Sales Timberline Moulding 1316 Armorlite Dr San Marcos, CA 92069 USA Phone: (760) 744-5590 Fax: (760) 744-7330 Email: marvs409@pacbell.net Sales: \$1M-\$5M</p>	<p>Alder: wide widths (7"+) and long lengths (for moulding)</p>
<p>Dena Doiron Pacific Abrasive 7100 Village Drive Buena Park, CA 90621 USA Phone: (714) 994-2040 Fax: (714) 994-2040 Email: Sales: Exhibitor</p>	<p>GABC bowls</p>
<p>Mr. David Pilecki, Owner Garden Passages 809 13th Street Huntington Beach, CA 92648 USA Phone: 714-374-3292 Fax: Email: beachcity@socal.rr.com Sales: Unknown</p>	<p>Yellow cedar and red cedar: RW/RL, KD 12%, rough, container load quantities</p>
<p>Mr. Roger Bennett, Owner Roger Bennett AIA 1101 1/2 Waterloo St Los Angeles, CA 90026 USA Phone: (213) 483-8772 Fax: Email: bhodger@aol.com Sales: Unknown</p>	<p>Properties and uses of Alaska woods (architect)</p>
<p>Mr. Derek Lee, Owner Lee's Custom Woodworks 1506 San Mateo St Oceanside, CA 92054 USA Phone: (760) 967-7901 Fax: Email: injundoc@cox.net Sales: \$250K-\$500K</p>	<p>Red cedar for carving. Also: red cedar logs for totem poles.</p>
<p>Mr. Daniel Holguin, Jr., Installer Expression In Wood 248 Kruse Ave Monrovia, CA 91016 USA Phone: (626) 303-8000 Fax: Email: Sales: Unknown</p>	<p>Alder</p>
<p>Andy Kao, Manager Chiaos 2532 Edwards Ave., #6 South El Monte, CA 91733 USA Phone: (626) 827-4567 Fax: (626) 444-0925 Email: Sales: Unknown</p>	<p>unknown</p>
<p>Mr. Michael Lloyd, Owner Caz Enterprises Ltd 35 Nelson Street Cazenovia, NY 13035 USA Phone: (315) 243-6460 Fax: Email: mlloyd@twcny.rr.com Sales: <\$250K</p>	<p>Hemlock: VG. Red Cedar: 5/4, 4" or 6", eased edge for covered deck flooring. Also: properties of AK woods and AWPMD</p>
<p>Mr. Bob Buddenbohn, Owner Brentwood Mills 245 S. Mountain Trail Sierra Madre, CA 91024 USA Phone: (626) 355-8147 Fax: (626) 355-9911 Email: bob@brentwoodmills.com Sales: <\$250K</p>	<p>Sources and supplier info. Also looking for outsourcing of wine boxes (have to be inexpensive)</p>

<p>Mr. Bill Larson 30620 Milano Rd. Temecula, CA 92591 USA Phone: (909) 676-2950 Fax: (909) 676-2950 Email: whiteoak1@hotmail.com Sales: <\$250K</p>	Birch mugs
<p>Mr. Gerald Rose, Owner Gerald Rose Co. 6527 Orion Ave Van Nuys, CA 91406 USA Phone: (818) 994-3689 Fax: Email: Sales: \$250K-\$500K</p>	Hemlock: door stock, VG, KD
<p>Juan Martinez 600 N Olive Anaheim, CA 92805 USA Phone: Email: Fax: Sales: Unknown</p>	unknown
<p>Mr. Tony Martinez Wilmington Cabinets 1249 N. Wilmington Blvd. Wilmington, CA 90744 USA Phone: (310) 834-6588 Fax: Email: gagnesdodgers@earthlink.com Sales: <\$250K</p>	Doors: Interested in wholesale purchase of doors for resale as part of cabinet business. Refer to Frontier Trading
<p>Mr. Joe Bolton, President Forest Plywood Sales 14711 Artesia Blvd. La Mirada, CA 90638 USA Phone: (714) 523-1721 Fax: (714) 523-7894 Email: cary@forestplywood.com Sales: \$10M-\$50M</p>	Sitka spruce: music wood - guitar tops, etc.
<p>Sr. Joaquin Tellez, President Carpenteria Y Acabados Residenciales Oceano Indico M8 L 38 Fracc Miramar Cabo San Lucas BCS, Mexico Phone: 52 (624) 130-6217 Fax: Email: quinocabos@hotmail.com Sales: \$250K-\$500K</p>	Alder: medium grade to uppers and clears
<p>Mr. Bruce Linthicum, Owner Bruce Linthicum Woodworking 6303 Jeff St San Diego, CA 92115 USA Phone: (619) 287-6013 Fax: Email: linthicum@nethere.com Sales: Unknown</p>	Owner (Winner) Sitka Spruce Chair
<p>Mr. Samuel Davis, President Woody's Ultimate Woodshop & Supply 1463 North 640 West West Bountiful, UT 84087 USA Phone: (801) 299-8399 Fax: (801) 973-1960 Email: samuelpdavis@msn.com Sales: \$500K-\$1M</p>	Birch and alder to stock for resale, info on prices, availability, suppliers, etc.
<p>Mr. Jack Leland, Owner Leland Design 2373 Tuna Canyon Topanga, CA 90290 USA Phone: (310) 455-8925 Fax: Email: Sales: <\$250K</p>	Doors
<p>Mr. Noel Keller 13072 Brittany Wds Tustin, CA USA Phone: (714) 244-9208 Fax: Email: twirlymaker@cs.com Sales: Unknown</p>	Birch mug