

# Financial Assets

Since the mid-1980's collapse of seven out of the eleven commercial banks operating in Alaska, the condition of commercial financial institutions based in Alaska has been very stable and there has been growth but it has been primarily based outside of the region. Of the eleven commercial banks that do business in Alaska, five have a significant presence in the region. Wells Fargo Bank (formerly National Bank of Alaska), First National Bank Alaska and Key Bank all have a significant statewide presence as well. Juneau's Alaska Pacific Bank (formerly Alaska Federal Savings & Loan Association) is federally chartered. State chartered First Bank, is based in Ketchikan.

Southeast Alaska also has six credit unions operating which provide a broad range of consumer loans, mortgages and personal lines of credit. On a per capita basis, the area's residents are well served by depository lending institutions. Sixty-eight percent of the towns in the region have one or more banks or credit unions offices. All census areas have at least one banking facility.

## Depository Financial Institutions by Southeast Alaska Census Area

	Alaska Pacific Bank	First Bank	Wells Fargo	Key Bank	First Nat'l Bank Alaska	Alaska USA FCU	True North FCU	ALPS FCU	Tongass FCU	Denali Alaskan FCU	Credit Union 1	Total
<b>Total AK branches</b>	5	8	50	17	30	35	5	1	5	16	7	179
<b>Total Regional branches</b>	5	8	11	3	5	4	3	1	5	1	1	47
<b>% Branches in SE AK</b>	100%	100%	22%	18%	17%	11%	60%	100%	100%	6%	14%	26%
<b>% SE Towns with branch</b>	9%	18%	21%	6%	9%	6%	6%	3%	12%	3%	3%	32%
<b>% Census Area Coverage</b>	43%	71%	86%	29%	43%	29%	29%	14%	29%	14%	14%	100%
<b>Juneau City &amp; Borough</b>	2	2	3	2	3	3	2			1		18
<b>Ketchikan Gateway Borough</b>	2	2	3	1		1			2		1	12
<b>Prince of Wales - Outer Ketchikan</b>		1	1		1				3			6
<b>Sitka City &amp; Borough</b>	1	1	1		1			1				5
<b>Skagway-Hoonah-Angoon</b>			1									1
<b>Wrangell-Petersburg</b>		2	2									4
<b>Yakutat City &amp; Borough</b>							1					1

Because of the small size of the market, banks operating in Alaska have significantly higher costs and are less efficient than national averages. These banks, primarily focused on traditional small business and community lending, avoided most of the speculative risk associated with financial derivatives that impacted the nation's banking industry. Nonetheless, they are entering a period of increased regulatory stringency, which will increase operating costs and limit competitive flexibility. Distances between communities, high transportation costs, and the fact that many of the region's banks are quite venerable

institutions<sup>1</sup> has meant heavier reliance on place-based banking, and more capital investment and staff per dollar loaned. Below is some selected bank financial data collected by the Federal Deposit Insurance Corporation (FDIC) for the nation and various subsets of commercial banks operating in the state and the region.

## FDIC Statistics on Depository Institutions Report as of September 30, 2009 - \$ in 000's

	<b>All Institutions - National</b>	<b>All Alaska-based Banks<sup>2</sup></b>	<b>Alaska-based Banks Active in Southeast Alaska<sup>3</sup></b>	<b>Southeast Alaska-based Banks<sup>4</sup></b>
<b>Number of institutions reporting</b>	7760	6	3	2
<b>Total employees (full-time equivalent)</b>	2,042,030	1,310	881	202
<b>Total assets</b>	13,383,290,708	5,041,123	3,446,887	651,682
<b>Cash and due from depository institutions</b>	1,027,872,264	366,393	240,631	49,171
<b>Interest-bearing balances</b>	826,961,043	260,412	164,872	29,892
<b>Securities</b>	2,641,606,691	1,903,756	1,484,167	177,769
<b>Net loans &amp; leases</b>	7,147,372,875	2,493,244	1,570,138	377,575
<b>Loan loss allowance</b>	241,861,210	39,447	20,818	4,818
<b>Bank premises and fixed assets</b>	119,495,573	121,768	64,045	22,134
<b>Other real estate owned</b>	53,320,124	37,403	25,821	6,848
<b>Total liabilities and capital</b>	13,383,290,716	5,041,123	3,446,887	651,682
<b>Total liabilities</b>	11,858,729,304	4,357,250	2,966,587	591,236
<b>Total deposits</b>	9,273,623,093	3,687,539	2,325,835	575,921
<b>Interest-bearing deposits</b>	7,587,856,080	2,405,326	1,452,194	472,361
<b>Deposits held in domestic offices</b>	7,738,035,014	3,687,539	2,325,835	575,921
<b>% insured</b>	54.98%	75.57%	76.81%	80.78%
<b>Federal funds purchased &amp; repurchase agreements</b>	613,810,482	581,064	571,068	0
<b>Trading liabilities</b>	318,488,252	0	0	0
<b>Other borrowed funds</b>	1,155,829,374	21,593	15,085	13,000
<b>Subordinated debt</b>	150,822,674	0	0	0
<b>All other liabilities</b>	346,155,429	67,054	54,599	2,315
<b>Total equity capital</b>	1,524,561,412	683,873	480,300	60,446
<b>Total bank equity capital</b>	1,505,516,433	683,831	480,300	60,446
<b>Perpetual preferred stock</b>	8,503,743	0	0	0
<b>Common stock</b>	47,275,952	44,732	34,221	1,016
<b>Surplus</b>	1,114,954,865	128,608	60,095	20,095
<b>Undivided profits</b>	334,781,873	510,491	385,984	39,335
<b>Noncurrent loans and leases</b>	378,341,543	54,772	38,680	1,409
<b>Noncurrent loans that are wholly or partially guaranteed by the U.S. government</b>	82,762,951	110	0	0
<b>Income earned, not collected on loans</b>	51,056,030	23,430	17,009	2,801
<b>Earning assets</b>	11,546,575,136	4,657,412	3,219,177	585,236

<sup>1</sup> First Bank was opened in 1924, Alaska Pacific Bank in 1935, First National Bank Alaska in 1922 and National Bank of Alaska (now Wells Fargo) was acquired by EA Rasmussen in 1918.

<sup>2</sup> These include: Denali State Bank, First Bank, Mt. McKinley Bank, Northrim Bank, and Alaska Pacific Bank, First National Bank Alaska.

<sup>3</sup> These include: First Bank, Alaska Pacific Bank, and First National Bank Alaska.

<sup>4</sup> These include: First Bank and Alaska Pacific Bank.

	All Institutions - National	All Alaska-based Banks <sup>2</sup>	Alaska-based Banks Active in Southeast Alaska <sup>3</sup>	Southeast Alaska-based Banks <sup>4</sup>
<b>Long-term assets (5+ years)</b>	2,718,707,252	1,225,835	779,303	121,074
<b>Volatile liabilities</b>	3,735,735,947	971,070	782,785	119,822
<b>Insider loans</b>	38,255,893	13,157	9,024	8,875
<b>FHLB advances</b>	402,425,405	14,000	13,000	13,000
<b>Loans and leases held for sale</b>	159,129,989	53,120	26,783	12,389
<b>Unused loan commitments</b>	6,041,482,410	665,947	432,542	33,883
<b>Tier 1 (core) risk-based capital</b>	1,159,120,961	652,773	458,853	56,034
<b>Tier 2 risk-based capital</b>	240,562,525	35,674	20,823	4,823
<b>Total risk weighted assets</b>	9,138,571,228	3,370,983	2,161,764	411,569
<b>Total unused commitments</b>	6,047,298,241	665,947	432,542	33,883
<b>Restructured Loans and leases</b>	80,269,998	8,054	7,250	7,250
<b>Derivatives</b>	236,386,454,799	109,959	109,959	36,829
<b>Selected Performance Ratios</b>				
<b>Past due and nonaccrual assets including Other Real Estate Owned / Total Assets</b>	4.897%	2.485%	2.532%	1.889%
<b>Non Current Loans / Net Loans &amp; Leases</b>	6.45%	2.20%	2.46%	0.37%
<b>Net Loans as % of Assets</b>	53.41%	49.46%	45.55%	57.94%
<b>Net loans per employee</b>	3,500	1,903	1,782	1,869
<b>Net loans per bank reporting</b>	921,053	415,541	523,379	188,788
<b>Net Loans &amp; Leases / Bank premises &amp; fixed assets</b>	59.8	20.5	24.5	17.1

Source: FDIC maintains a searchable, downloadable database of bank financial data at <http://www2.fdic.gov/SDI/>. The Selected Performance Ratios above were calculated from that data by JEDC.

Other private institutional lenders operating in the region include credit unions, both federal and state chartered. The National Credit Union Administration (NCUA) also publishes credit union financial performance data. Credit unions historically have offered low-cost consumer focused loan products. Changes to regulations that restricted credit unions from lending to businesses have allowed credit unions to expand in this area, and True North Credit Union, based in Juneau is pursuing a strategy of growth in that area. It started making business loans mid 2000's, with an underwriting partner, and has recently added experienced commercial lending staff and is pursuing underwriting and guarantee agreements with the SBA and other public lending partners.

While the NCUA collects and makes available a great deal of financial information on the credit unions which are based in Alaska, and the region, the data is skewed by the presence of Alaska USA Federal Credit Union, which is active in the region but also has many other branches – 56 branches around Alaska but also in Washington and California.

With the exception of Alaska USA FCU, which has over 65% of the state's and 85% of the region's assets and loans, the region's credit unions are quite small.

Credit Union performance as of the year ending December 31, 2009 - \$ in 000's

	Assets	Loans	Net Worth Ratio	% Share Growth	% Loan Growth	Loans/ Assets Ratio	Invest/ Assets Ratio	# Members	# FTE
<b>Alaska USA</b>	3,974,803	2,779,641	8.45	14.03	1.30	69.93	19.29	377,307	1,194
<b>ALPS</b>	42,933	29,876	13.77	11.39	10.50	69.59	26.25	2,870	13
<b>Credit Union 1</b>	703,509	432,477	9.43	12.34	10.43	61.47	30.82	57,647	247
<b>Denali Alaskan</b>	516,904	370,096	6.15	14.32	8.92	71.60	21.59	55,999	275
<b>Tongass</b>	45,950	26,989	7.43	9.46	10.32	58.74	33.62	5,601	27
<b>True North</b>	107,825	64,831	5.91	8.09	3.31	60.13	27.76	10,737	51

Source: 2010 Directory of Federally Insured Credit Unions, National Credit Union Administration

As the credit unions move into commercial financing and all of the financial institutions and their customers move toward electronic banking applications, such as desktop-based paperless deposit of payments received, online banking, bill pay, ACH-based payroll, payable and tax payments and the use of purchase cards, and as access to high-speed internet expands, the obstacles posed by the region's geography will disappear.

Participation in networks that support lending include the Alaska Bankers Association, the Alaska Credit Union League, the Alaska Mortgage Bankers Association and a broad range of business, community service and charitable groups such as Chambers of Commerce, and Rotary. According to a senior regional credit officer, volunteer activities get lenders out into the community where they are more accessible to make the connections that lead to deals. At least one bank not only helps with employee expenses related to volunteerism, but there is a direct relationship between logged volunteer hours and the bank's cash contributions to the organizations that claim its employee's time. Tourism groups such as the Alaska Travel Industry Association and the Juneau Convention and Visitor Bureau, with their membership comprised of small business owners, generate the most deal flow.

**Below are Chief Executives and bank or regional headquarter locations for the depository institutions located in Southeast Alaska.**

Alaska Pacific Bank  
Craig Dahl, President  
(907) 790-5101  
2094 Jordan Ave.  
Juneau AK 99801  
cdahl@alaskapacificbank.com  
<http://www.alaskapacificbank.com>

First Bank  
William Moran, Jr., President  
(907) 228-4220  
(800) 478-6101 Toll free  
2030 Sea Level Drive, Suite 300  
Ketchikan AK 99901  
bill.moran@firstbankak.com  
<http://www.firstbankak.com>

First National Bank of Alaska  
D.H. Cuddy, Chairman & President  
(907) 777-6300 x 4362  
(800) 856-3622 x 4362 Toll free  
101 West 36th Avenue  
PO Box 100720  
Anchorage, AK 99510-0720  
[www.FNBAlaska.com](http://www.FNBAlaska.com)

Key Bank National Association (an Interstate Branch)  
Brian G. Nderland, President  
(907) 564-0291  
101 West Benson Blvd.  
PO Box 100420  
Anchorage, AK 99510-0420  
Brian\_G\_Nerland@Keybank.com  
[www.key.com](http://www.key.com)

Wells Fargo Bank, N.A.  
Richard Strutz, Alaska Regional President  
(907) 265-2948  
(800) 869-3557 Toll free  
310 W. Northern Lights Blvd.  
PO Box 196127  
Anchorage, AK 99519-6127  
[www.wellsfargo.com](http://www.wellsfargo.com)

Alaska USA Federal Credit Union  
William B. Eckhardt, President  
(907) 563-4567  
(800) 525-9094 Toll free  
4000 Credit Union Drive

PO Box 196613  
Anchorage, AK 99519-6613  
w.eckhardt@alaskausa.org  
[www.alaskausa.org](http://www.alaskausa.org)

ALPS Federal Credit Union  
Al Strawn, Interim CEO  
(907) 747-6454  
401 Halibut Point Road  
PO Box 1889  
Sitka, AK 99835-1889  
al@alpsfcu.org  
<http://www.alpsfcu.com/asp/home.asp>

Credit Union 1  
Leslie Ellis, President  
(907) 339-9485  
(800) 478-2222 Toll free  
1941 Abbott Road, Fifth Floor  
Anchorage, AK 99507  
ellisl@cu1.org  
President@cu1.org  
[www.cu1.org](http://www.cu1.org)

Denali Alaskan Federal Credit Union  
Robert Teachworth, President & CEO  
(907) 257-9408  
(800) 764-1123 Toll free  
440 E. 36th Ave.  
Anchorage, AK 99503  
info@denalifcu.com  
<https://www.denalifcu.org>

Tongass Federal Credit Union  
Susan Fisher, CEO/President  
(907) 225-9063  
2000 Tongass Avenue  
Ketchikan, AK 99901  
CEO@tongassfcu.com  
[www.tongassfcu.com](http://www.tongassfcu.com)

True North Federal Credit Union  
Lauren MacVay, CEO / President  
(907) 523-4778  
2777 Postal Way  
PO Box 34157  
Juneau, AK 99803-4157  
lmacvay@truenorthfcu.org  
[www.truenorthfuc.org](http://www.truenorthfuc.org)



## **Non Depository Institutional Loan and Guaranty Programs**

Below are the most significant non-depository lending institutions operating in the region with descriptive information about their financing programs and contact information.

U.S. Department of Agriculture - Rural Development  
Dean Stewart, Director Business Programs  
800 W. Evergreen Suite 201  
Palmer, AL 99654  
(907) 761-7722  
dean.stewart@ak.usda.gov  
<http://www.rurdev.usda.gov>

**USDA's Business and Industry Guaranteed Loan Program** provides lenders a government guaranty of up to 90% of the loan amount. Loans may be up to \$25,000,000. Loans can be used for financing business construction, conversion, and modernization as well as for equipment, facilities, machinery, supplies, debt restructure, transfer of ownership, and working capital. Projects which create or save jobs have the highest priority. The borrower works with a lender, then the borrower and lender jointly apply for a loan guaranty. Borrowers may be individual, partnership, LLC, for-profit or non-profit corporation, cooperative, or Alaska Native entity. All communities in Southeast Alaska are eligible for this program. Last year six projects in Southeast Alaska totaling \$6,082,610 were guaranteed. This represents 30% of the program's guaranties and 22% of statewide guaranty volume.

**USDA's Rural Energy for America Program (REAP)** program gives grants and guaranties loans to business installing renewable energy systems and/or energy efficiency improvements. Grants can meet equity requirements concurrent with loan guaranty. Grants can be up to 25% of total project (\$2,500 minimum to \$500,000 maximum) for wind, solar, biomass, geothermal, hydroelectric, ocean and energy efficiency projects using commercially available technologies. Loan guaranties can be up to 85% of loan amounts. Eligible facilities must be agricultural or small business, not including residential properties. All communities in Southeast Alaska are eligible for this program. For grants the applicant must demonstrate financial need. One \$20,000 REAP energy efficiency grant was awarded in SE Alaska last year. This is 6% of statewide projects and 8% of lending volume.

Small Business Association (SBA)  
Karen Forsland, District Director  
U.S. Small Business Administration  
510 L St., Suite 310  
Anchorage, AK 99501-1952  
(907) 271-4027 or (800) 755-7034  
karen.forsland@sba.gov  
<http://www.sba.gov>



The SBA's 7(a) Term Loan, SBA Express, and CDC-504 Term Loan programs offer loan guarantees and advisory services and counseling, administered primarily through partnerships between the SBA and banks or private entities. SBA Guaranty Loans: All of SBA's financial assistance programs are under this section. The borrower initiates the loan request to a local lender, who applies to SBA for its guaranty. SBA will guaranty 85% on loans of \$150,000 or less and 75% on loans over \$150,000 up to \$2 million. Specialized Loans: These include the 7(a) Loan Program, Express Loan Program, 504 Loan Program, Export Loan Program, Capline Loan Program, and Surety Bond Program. Applicants must meet SBA size standards for small businesses. Credit criteria are much the same as used by banks. Eligible projects are business real estate, inventory purchases, machinery and equipment, leasehold improvements, working capital, and, in some circumstances, debt consolidation. The SBA guaranteed loans for 44 projects in Southeast last year for a total of \$7,172,800. This represents 31% of SBA projects and 14% of SBA's statewide lending volume. The most active lender in the region is Alaska Pacific Bank, followed by Key Bank.

Office of Indian Energy and Economic Development (IEED)  
Jennifer Cesar, Supervisory Financial Analyst  
Alaska Region Credit Office Service Center  
1010 E. Tudor, Suite 153  
Anchorage, AK 99503  
907-271-4021  
jennifer.cesar@bia.gov  
<http://www.bia.gov/WhoWeAre/AS-IA/IEED/DCI/index.htm>

The **Indian Loan Guaranty Program**, guarantees bank loans for working capital, equipment purchases, business refinance, building construction, and lines of credit. Borrowers must be a member of a federally recognized Tribe or Alaskan Native Group. If the loan is to a business the borrower must be at least 51% Indian-owned for the entire term of the loan guarantee. No IEED loans were initiated in the region last year, but historically 25% of Alaska loan volume has been based in Southeast Alaska.

NOAA Fisheries Finance Program  
Financial Services Branch, F/MB53  
7600 Sand Point Way NE  
BIN C15700, Bldg. 1  
Seattle, WA 98115-6349  
206-526-6122  
NW.Finance@noaa.gov

**The Fisheries Finance Program (FFP)** is a direct government loan program that receives an annual appropriation from Congress to provide long-term loans to the aquaculture, mariculture, and commercial fisheries industries (primarily for shore side facilities and vessels). Applicants must have at least a 3-year history of owning or operation the fisheries project which will be the subject of the proposed application or a 3-year history of owning or operating a comparable project.



**The Halibut-Sablefish Quota Share Loan Program (HSQS)** program provides long-term loans to individual fishermen for the purchase or refinancing of Alaska Halibut and Sablefish Quota Shares (IFQ). The loan amount cannot exceed 80% of the purchase price. Loans are long-term, fixed rate with interest rates 2% over the U.S. Treasury's cost of funds. Loan maturities are up to 25 years. Loans cannot extend a borrower beyond 50,000 lbs. of quota shares. Applicants must be U.S. citizens with a good earnings record, net worth and liquidity. The applicant must have or be able to obtain a Transfer Eligibility Certificate (TEC), cannot own more than 50,000 lbs. of quota shares, and cannot own a vessel larger than 60 feet long.

Alaska Division of Investments  
Geoffrey Whistler, Loan Manager  
State of Alaska  
Division of Investments  
Department of Commerce, Community, and Economic Development  
P.O. Box 34159  
Juneau, AK 99803-4159  
(907) 465-2510 or (800) 478-5626  
investments@alaska.gov  
<http://www.commerce.state.ak.us/investments>

**The Rural Development Initiative Fund** was set up to finance the start-up and expansion of businesses that will create significant long-term employment. This program makes direct loans for working capital, equipment purchase, purchase or construction of commercial buildings and other commercial purposes.

Projects must be located in a community with a population of 5,000 or less that is not connected by road or rail to Anchorage or Fairbanks. Financing must result in the creation of new jobs or the retention of existing jobs in the eligible community. A reasonable amount of non-state funding must be included as part of the total project cost.

**The Small Business Economic Development Revolving Loan Fund's** purpose is to create significant long-term employment and diversify the economy by providing start-up and expansion capital for small businesses that are unable to obtain private financing for entire project. All communities in Southeast except Juneau qualify.

**The Commercial Fishing Revolving Loan Fund** promotes development of predominantly resident fishing businesses with loans for vessel and gear upgrades, especially those needed to improve the quality of Alaska seafood products. Eligible loan purposes include the acquisition of Limited Entry Permits, vessel purchase or refinance, product quality upgrades, engine fuel efficiency improvement, gear, IFQ purchase, and even funding to pay past due IRS obligations. This program is for Alaskans with recent fishing experience in Alaska, economically dependent on fishing, with two-year state residency who are not delinquent in child support.





**The Alaska Capstone Avionics Loan Program** provides long-term, low interest loans for the purchase and installation of Capstone avionics equipment for aircraft operating in Alaska.

Alaska Industrial Development and Export Authority (AIDEA)  
Chris Anderson, Deputy Director - Commercial Finance  
813 W. Northern Lights Blvd.  
Anchorage, AK 99503  
(907) 771-3030 Toll-Free in-state only: (888) 300-8534  
canderson@aidea.org  
<http://www.aidea.org/>

The state of Alaska created AIDEA in 1967, originally to be a conduit for low-interest and tax advantaged financing to promote the development of the state. AIDEA has two main development tools: Credit Programs including the Revenue Bond Program and Loan Participation Program, and its Development Finance Program.

**AIDEA's Loan Participation Program** can provide up to 90% participation in a bank originated loan up to \$20 million. The Loan Participation Program provides Alaskans with long-term financing for new or existing projects, or for the refinancing of existing loans.

Through its **Business and Export Assistance Program**, designed to assist small to medium-sized Alaskan businesses, AIDEA can guarantee up to 80% of a business loan originated through a commercial lender, not to exceed \$1 million on the principal of the loan. Guarantees issued for export transactions guarantee both commercial and political risk. AIDEA's support can make project financing, refinancing, and working capital loans possible for those borrowers who might not otherwise obtain commercial financing. Guarantees are available to eligible Alaska businesses for real property, tangible personal property, working capital, and export transactions. Loans must be originated by an eligible financial institution. The guarantee extends to the principal balance, accrued interest and liquidation expenses. AIDEA assistance, aimed at small businesses and entrepreneurs in rural Alaska, allows unsecured loans for up to \$100,000 for qualifying borrowers and projects.

With the **Conduit Revenue Bond Program**, AIDEA acts as a conduit for the issuance of either taxable or tax-exempt bonds to finance a project.

Juneau Economic Development Council  
Southeast Alaska Revolving Loan Fund  
Margaret O`Neal, Director of Operations  
612 West Willoughby Avenue, Suite A  
Juneau, AK 99801  
(907) 562-2326  
moneal@jedc.org  
[www.jedc.org](http://www.jedc.org)



**The Southeast Alaska Revolving Loan Fund** was established by JEDC in 1987 as a response to the economic collapse of the Southeast Alaskan timber industry. JEDC manages two community funded loan funds (for projects in the Boroughs of Juneau or Haines) and has set up one small fund for Hoonah and a regional micro loan fund with residual grant funds and program income. It is also a lender within the USDA's Intermediary Relending Program and can make loans up to \$150,000 throughout Southeast Alaska outside of Juneau with this program. The RLF provides financing for most business needs including debt refinancing, purchase of fixed assets, permanent working capital, construction, and leasehold improvements. Loans are short term and priced to reflect risk and to encourage businesses to 'graduate' to conventional bank financing as early as possible. Each financing package is customized to meet the overall cash flow needs of the business. One full-time equivalent position is required for each \$30,000 of RLF loan funds. Preference is given to applicants providing manufacturing or highly paid jobs. Juneau-based loans usually require bank participation.

### ***Private Investment***

There is no organized network of "angel" or venture capitalists financing projects in Southeast Alaska. Nor are there any venture capital firms operating in the region. However, there are some interesting developments that show promise of investments yet to come.

**Sealaska Corporation.** Juneau's regional Alaska Native Claims Settlement Act corporation, launched Haa Aaní, LLC in 2009 as a vehicle for regional economic development with \$5 million of its own funds and the expectation the company will generate another \$5 million each in grants and loans to reach \$15 million in capital which it will invest primarily in Southeast Alaska. In August 2010, Russell Dick, who previously served as a corporate development officer of Sealaska and Board Chair of Hoonah's village corporation, Huna Totem, was hired to run Haa Aani. Russell Dick has a background in engineering and business. According to Sealaska's, Rick Harris, the company expects to have all \$15 million invested within 3-5 years.

The type of projects the company seeks to support will satisfy a well-defined investment criteria including: affiliation with Sealaska's existing natural resource businesses, enhancement of shareholder dividends and benefits (jobs, training, and tie-ins with shareholder owned businesses), and opportunities to employ or maximize competitive advantages under 8A and corporate diversity procurement programs.

Generally these investments will include control as well as capital, but Haa Aani can use joint venture agreements, direct investment, loans and flexible arrangements to support its initiatives. Illustrative of its investment strategy is \$400,000 in funding to support Kake and Yakutat "co-op" oyster farming operations with plant, oyster seedling incubation equipment and working capital. This infrastructure should support the growth of multiple oyster farming businesses and Sealaska

hopes to develop a centralized marketing and distribution system to develop the regional oyster industry as a whole.

Another focus is renewable energy systems such as the high efficiency pellet system Sealaska recently installed in its Juneau headquarters. Helping businesses and other large building owners leverage this technology to create a regional demand sufficient to support wood pellet manufacture in the region is a goal.

Acquisitions underway involve technology transfer to upgrade and reuse existing facilities within the region or create import substitution and enhance food, energy and employment security. These include fish processing, greenhouse technology and a call center.

**Local Investors.** According to Sam Skaggs, a Juneau-based investment advisor, who also directs the Skaggs Foundation, there is a growing interest in local investment. Of his 55-60 clients with \$60 million investments, approximately half are located in Southeast Alaska. Many would like to invest locally and stay away from Wall Street. He has also informally facilitated a small amount of short-term private financing -- \$500,000 over six years between private investors and small business owners. Recent investments include two food co-ops. Clean, renewable energy projects are also attractive investments to his clients.

As Wall Street has transitioned into more and more of a transaction or trading-based industry, the returns for "buy and hold" investors have all but vanished. Skaggs asserts that, "Cheap oil and energy has been the basis of our economy. Now the easy resources are gone, GDP will be flat. People will have to save more and invest locally." As the focus of business and personal financial management shifts away from consumption, there will develop a "resilience based economy" focused on minimizing carbon, water and emissions imprints to ensure sustainability. All of that means strengthening local and regional economic systems. To this end, the Skaggs Foundation has provided The Nature Conservancy \$25,000 a year to develop a map of the estuary system of Southeast Alaska which includes all of the relevant physical and natural components and will have an overlay of economic activity. He sees the Southeast estuaries as a "bank" funding the region's economy.

Juneau projects such as a cold storage and/or fish processing facility that could be used by smaller fishing businesses and a harbor-based cooperative fish market, could receive multiple small investments from local individuals of the type that funded the Alaskan Brewing Company.

### ***Philanthropy in Southeast Alaska***

There is a wide variety of corporate and private/family foundations providing grants to individuals, non-profits and groups in Southeast Alaska. Nearly all of the region's ANCSA corporations also have

heritage foundations, devoted to cultural preservation and educational activities, including academic and vocational scholarships. Additionally, local governments provide funding for the arts and service organizations. Some of the foundations and their grant making programs are below, including information about foundation grants awarded in Southeast for \$10,000 and over. Data was obtained from 2009 990 tax returns posted online. Smaller grants are not listed, but can be found on the 990 returns.

### **Corporate Foundations**

Alaska Airlines Foundation  
4750 International Airport Blvd.  
Anchorage, AK 99502  
(907) 266-7230  
<http://www.alaskaair.com/as/www2/company/csr/as-foundation.asp>

The Alaska Airlines Foundation provides a small number of cash grants ranging on average from \$5,000 to \$15,000. They are given in Alaska and Washington. These grants focus on educational efforts that address a unique need or value to a community. In 2009, the foundation made grants totaling \$60,000 to four non-profit organizations. One grant was made in Southeast for \$15,000, to the Alaska Raptor Center in Sitka.

Key Bank Foundation  
101 West Benson Boulevard, Suite 414  
Anchorage, AK 99503  
(907) 564-0251  
<https://www.key.com/html/key-foundation-philanthropy-banking.html>

Key Bank Foundation promotes economic self-sufficiency through financial education and workforce initiatives in the following states: Alaska, Colorado, Idaho, Indiana, Kentucky, Maine, Michigan, New York, Ohio, Oregon, Utah, Vermont, and Washington. No grants over \$10,000 were shown for Alaska in 2009. In 2008, total charitable contributions came to \$12,449,003.

Hecla Charitable Foundation  
6500 N Mineral Drive, Suite 200, Coeur d'Alene, ID 83815-9408  
(208) 769-4177  
[hmc-foundation@hecla-mining.com](mailto:hmc-foundation@hecla-mining.com)  
[http://www.hecla-mining.com/hmc\\_corp\\_foundation.html](http://www.hecla-mining.com/hmc_corp_foundation.html)

**Hecla Charitable Foundation** has a focus on educational and historic programs, youth activities and programs, and health and human services. In 2009, 41 awards were given totaling \$193,699. Seven awards were made in Southeast for a total of \$19,800. None were over \$10,000. Apart from its activities funded through its foundation, Hecla supports the community of Angoon with on-the-job training, summer internships at Greens Creek mine for high school youth and provides turkeys for Angoon's senior center during the holidays.



Wells Fargo Foundation  
 Wells Fargo Bank Alaska, MAC# K3407-011  
 123 Seward St.  
 Juneau, AK 99801  
 (907) 586-2460  
 karen.m.west@wellsfargo.com  
 www.wellsfargo.com/donations

The twin foci of Wells Fargo's foundation are community development including economic development and programs for small businesses and education, including K-12 math/science and financial literacy programs. Wells Fargo Bank also supports its employees' volunteer-related expenses and ties its charitable contributions to the actual time volunteered. In 2009, total charitable contributions were \$68,367,615.

**Alaska Family Foundations**

Rasmussen Foundation  
 301 West Northern Lights Blvd. Suite 400  
 Anchorage, AK 99503  
 (907) 297-2700  
 rasmusonfdn@rasmuson.org  
 http://www.rasmuson.org

Since its founding and first grant of \$125 in 1955, the Rasmussen Foundation has supported Alaskan non-profit organizations in the pursuit of their goals, with particular emphasis on organizations that demonstrate strong leadership, clarity of purpose, and cautious use of resources. The vision and values established by Elmer Rasmussen continue to guide the Foundation today. The Foundation awards approximately \$20 million annually to help improve the quality of life in Alaska. Its website provides a wealth of detailed current historic information about its awards. In 2010, 30 grants were made for projects in Southeast Alaska totaling \$2,088,095. From the foundation's website, these grants are below:

Location/Recipient & Description	Award
HAINES Haines Borough Public Library www.haineslibrary.org Collection development of print and non-print materials	\$15,000
Hotch, Lani S., Project Award (Folk & Traditional/Weaver) to participate in a contemporary textile arts show, "Time Warp."	\$5,000
Sheldon Museum and Cultural Center www.sheldonmuseum.org Funds to finish a documentary film, 'The Salmon People'	\$15,000
Sheldon Museum and Cultural Center Upgrade of technology components	\$17,834
Southeast Alaska State Fair www.seakfair.org Renovations to Harriet Hall	\$66,692
Southeast Alaska State Fair Travel support to bring 'Nanda' to Southeast Alaska State Fairgrounds	\$2,448



Location/Recipient & Description	Award
<b>JUNEAU</b> Alaska State Museums <a href="http://www.museums.state.ak.us">www.museums.state.ak.us</a> Cultural Leadership grant to attend International Council of Museums Conservation Committee Wet Organic Archaeological Materials Working Group conference May 24-29, 2010 in Greenville, NC	\$2,075
Association for the Education of Young Children - Southeast Alaska <a href="http://www.aeyc-sea.org">www.aeyc-sea.org</a> To complete development of and launch a state-wide distance training program for early care and education providers	\$17,180
Catholic Community Services <a href="http://www.ccsjuneau.org">www.ccsjuneau.org</a> Two vehicles to provide accessible transportation for senior citizens and persons with disabilities in Juneau and Sitka	\$22,400
Fowler, Quentin James ( <a href="http://www.jimfowler.us">www.jimfowler.us</a> ) Artist Fellowship (Visual Arts/Painter) to provide time to paint, and professionally document his work	\$12,000
Juneau Arts and Humanities Council <a href="http://www.jahc.org">www.jahc.org</a> Effective Organizations	\$60,000
Kane, Jeremy Artist Fellowship (Visual Arts/porcelain/clay) to build a home studio and kiln(s)	\$12,000
REACH, Inc <a href="http://www.reachak.org">www.reachak.org</a> Self-assessment of organizational capacity and sustainability	\$19,125
Rohrbacher, Phoebe Project Award (Visual Arts/Mixed Media) to rent studio space for one year, purchase materials and supplies, and document work in preparation for an exhibit at the Juneau Douglas City Museum, February 2011	\$5,000
Southeast Alaska Guidance Association <a href="http://www.servealaska.org">www.servealaska.org</a> Passenger vans for youth corps programs	\$24,500
Alaska Arts Education Consortium <a href="http://www.uas.alaska.edu/education/partners/arts/index.html">www.uas.alaska.edu/education/partners/arts/index.html</a> Management Assistance grant for board retreat in Anchorage	\$5,000
Perseverance Theatre <a href="http://www.perseverancetheatre.org">www.perseverancetheatre.org</a> A Capacity building grant to support a performance season in Anchorage	\$250,000
<b>KASAAN</b> Organized Village of Kasaan <a href="http://www.kasaan.org">www.kasaan.org</a> Production of a film to document the Chief Son-I-Hat Whale clan house	\$15,550
<b>PETERSBURG</b> Rainbird Community Broadcasting <a href="http://www.krbd.org">www.krbd.org</a> Purchase broadcasting equipment	\$19,072
Clausen Memorial Museum <a href="http://www.clausenmuseum.org">www.clausenmuseum.org</a> Management Assistance grant to bring paper conservator to Petersburg, AK	\$5,000
Petersburg Medical Center <a href="http://www.pmc-health.com">www.pmc-health.com</a> Remodel and expansion of a primary care clinic	\$200,000
Alaska Community Foundation - Petersburg Community Foundation Challenge grant to the Petersburg Community Foundation for cash donations received between May 15, 2010 and July 6, 2010	\$50,000
<b>SITKA</b> Betty Eliason Child Care Center Replacement and construction of a deck	\$15,000
Greater Sitka Arts Council Travel support for The Marriage of Figaro, April 29 - May 1, 2010	\$3,544
Raven Radio Foundation <a href="http://www.ravenradio.org">www.ravenradio.org</a> Replacement broadcast equipment	\$23,675
Sheldon Jackson Child Care Center Purchase of child care facility	\$300,000
Sitka Cancer Survivor's Society Installation of the Book of Hope Sculpture in the Path of Hope Inspirational Park	\$10,000
<b>WRANGELL</b> Wrangell Medical Center <a href="http://www.wrangellmedicalcenter.com">www.wrangellmedicalcenter.com</a> A top-off grant for furnishings and medical equipment for the new hospital and nursing home	\$500,000
<b>YAKUTAT</b> Yakutat School District <a href="http://www.yakutatschools.org">www.yakutatschools.org</a> Pool renovation	\$150,000
Yakutat Tlingit Tribe Construction of a community senior center	\$245,000

**Leighty Foundation**

PO Box 37  
Cascade CO 80809  
(719) 684-9739  
jane@leightyfoundation.org  
<http://www.leightyfoundation.org/index.php>

The Leighty Foundation is primarily interested in protection of the earth, education and supporting volunteerism and civic engagement. In 2010 it contributed to 7 organizations in Southeast. None of these grants were over \$10,000.

**Douglas-Dornan Foundation**

5050 Thane Road  
Juneau, AK 99801-7707  
(907) 463-3042

The Douglas-Dornan foundation supports local arts, education and health through its Youth Action Committee in Juneau and Sitka. In 2009, \$136,786 was awarded to 18 non-profit organizations.

**Gaguine Foundation**

10117 Silver Street  
Juneau, AK 99801-8745

This foundation supports social service agencies in Juneau and some national organizations including Saint Vincent De Paul, Catholic Community Services and SAGA. In 2008, \$623,491 in grants was awarded to 14 non-profit organizations. \$116,500 was distributed in Juneau to 5 organizations.

**Skaggs Foundation**

P.O. Box 20510  
Juneau, AK 99802-0510  
(907) 463-4843

The Skaggs Foundation supports environmental and conservation initiatives in Juneau and the Northwest. In 2009, \$71,500 was awarded to 18 organizations, including \$57,000 for regional projects including Sitka Fine Arts Camp, the Glory Hole, Sitka's Island Institute, the Juneau School District, Perseverance Theatre, REACH, Sitka WhaleFest, Sitka Conservation Society, St. Vincent de Paul, Rivers Without Borders (all based in Southeast Alaska), and to Anchorage-based The Nature Conservancy for the Southeast Alaska estuary mapping project described above.

**Community Foundations**

Alaska Conservation Foundation (ACF)  
441 West 5th Ave., Suite 402  
Anchorage, AK 99501-2340  
(907) 276-1917  
[acfinfo@alaskaconservation.org](mailto:acfinfo@alaskaconservation.org)



Alaska Conservation Foundation works to build broad-based public support for environmental protection and for institutionalizing a sound conservation ethic, through grant making to the most effective grassroots conservation organizations in Alaska. It provides internship grants, community capacity funds, operation support grants, opportunity grants, and issues funds such as the Alaska Clean Energy Campaign (ACEC) and the Tongass Rainforest Conservation Fund. In 2010, ACF awarded 3 grants through the Tongass Rainforest Conservation Fund for a total of more than \$90,000. \$40,000 was awarded to one organization in Southeast. ACF awarded 33 grants through ACEC. Grants made total more than \$1 million to 19 organizations. \$3,000 was awarded to one organization in Southeast.

**Alaska Community Foundation**

400 L Street #100  
Anchorage, Alaska 99501  
(907) 334-6700  
info@alaskacf.org  
<http://www.alaskacf.org/>

Alaska Community Foundation's Alaska Safety Net Fund makes awards to nonprofit agencies experiencing an increased demand for critical support for most basic needs - food, shelter, utility assistance, emergency cash and/or prescription medications. In 2008, more than \$6 million was distributed to nonprofit organizations throughout Alaska, the United States and even the world. \$58,000 was distributed in Southeast to 28 non-profit organizations, including the Dimond Field House.

Also, the Alaska Community Foundation manages funds for a number of communities, individuals, families and corporations who rely on it to help them determine the best use of their funds. It works to match Alaskan projects with appropriate charitable funds.

**Juneau Community Foundation**

350 N. Franklin Street, Suite 2, Juneau, Alaska 99801  
(907) 523-5450  
info@juneaucf.org  
<http://www.juneaucf.org/>

This Juneau-based foundation supports local recreation programs, schools, scholarships, social services, arts and humanities, or other nonprofit agencies such as Juneau Youth Services, Glory Hole, and Theatre in the Rough. In 2009, \$79,000 in grants was awarded in Southeast to 26 non-profit organizations.





## **State Grants – Department of Commerce, Community & Economic Development (DCCED)**

The DCCED administers a wide range of grant and community revenue sharing programs, listed below, which focus directly on economic development projects. Good data is available for the last twenty years for all of the grants issued by the DCCED.

DCCED administered grants including the following:

- Alaska Coastal Management Program (ACMP)
- Alaska Regional Development Organization (ARDOR)
- Capital Matching Grants
- Coastal Impact Assistance Program (CIAP)
- Community Development Block Grants (CDBG)
- Community Priorities Program (CPP)
- Community Services Block Grants (CSBG)
- Fisheries Business Tax
- Fisheries Landing Tax
- Flood Mitigation Assistance (FMA)
- Initiative for Accelerated Infrastructure Development (IAID)
- Legislative Grants (Named Recipients)
- Mini-Grants
- Multi-Use Facility Program
- National Forest Receipts (NFR)
- National Petroleum Reserve-A (NPR-A)
- Payment in Lieu of Taxes (PILT) in the unorganized borough
- Safe Communities
- State Revenue Sharing (SRS)

## Grants & Revenue Sharing to Southeast Alaskan Communities by State Fiscal Year 1981-2011

Appropriated	# Grants	Average Award	Award Amount	Total Disbursed	Total Reported	Balance
1981	39	483,754	18,866,402	18,866,402	18,866,402	-
1982	60	442,030	26,521,782	26,521,782	26,521,782	-
1983	84	487,120	40,918,100	40,918,100	40,918,100	-
1984	108	410,248	44,306,749	44,305,649	44,305,649	1,100
1985	57	333,898	19,032,204	19,029,204	19,017,183	3,000
1986	36	374,037	13,465,325	13,410,325	13,410,325	-
1987	49	332,611	16,297,921	16,297,921	16,297,921	-
1988	48	176,220	8,458,579	8,458,579	8,458,579	-
1989	18	159,946	2,879,022	2,879,022	2,879,022	-
1990	31	193,537	5,999,660	5,999,660	5,999,660	-
1991	18	254,113	4,574,038	4,574,038	4,574,038	-
1992	76	196,769	14,954,429	14,835,229	14,833,248	1,981
1993	65	292,415	19,006,964	18,322,653	17,982,868	1,311
1994	121	132,439	16,025,151	15,877,437	15,823,078	14,514
1995	44	83,896	3,691,444	3,395,527	3,395,534	265,917
1996	51	117,457	5,990,319	5,925,640	5,925,888	64,679
1997	41	46,663	1,913,179	1,799,895	1,799,895	113,284
1998	59	51,424	3,034,029	2,937,955	2,931,661	96,074
1999	47	48,050	2,258,365	2,045,665	2,045,684	212,700
2000	45	51,176	2,302,901	2,217,196	2,217,196	85,705
2001	51	63,958	3,261,838	2,857,511	2,857,511	404,327
2002	221	83,048	18,353,715	17,337,222	4,542,492	1,016,493
2003	191	71,721	13,698,721	13,417,552	8,623,819	281,169
2004	95	70,277	6,676,324	2,296,532	1,996,532	1,476,862
2005	65	61,638	4,006,489	3,025,466	3,025,466	981,023
2006	77	136,890	10,540,551	10,012,614	10,012,614	527,937
2007	99	263,588	26,095,240	21,851,715	21,851,715	4,243,526
2008	93	128,570	11,956,991	9,314,488	9,314,487	2,642,505
2009	108	494,080	53,360,603	29,746,535	29,746,535	23,614,071
2010	74	467,962	34,629,168	6,041,641	6,020,188	28,587,527
2011	70	1,219,531	85,367,200	111,829	111,829	62,520,871
<b>Total</b>	<b>2,241</b>	<b>\$ 240,269</b>	<b>\$ 538,443,403</b>	<b>\$384,630,984</b>	<b>\$366,306,901</b>	<b>\$127,156,576</b>

Source: Community Funding Database, [http://www.commerce.state.ak.us/dca/commdb/CF\\_Grants.cfm](http://www.commerce.state.ak.us/dca/commdb/CF_Grants.cfm)

## Grants & Revenue Sharing to Southeast Alaskan Communities by Project Location 1981-2011

Community	# Grants	Average Award	Award Amount	Total Disbursed	Total Reported	Balance
Angoon	87	87,743	7,633,656	6,250,305	6,022,365	1,142,852
Coffman Cove	31	28,571	885,711	841,106	672,768	4,105
Craig	98	182,246	17,860,131	16,230,910	14,960,782	1,556,842
Edna Bay	24	11,037	264,879	260,124	252,669	1,216
Gustavus	30	30,601	918,018	594,716	586,385	69,670
Haines	150	169,857	25,478,600	18,832,198	18,113,800	3,677,284
Hollis	17	44,600	758,193	325,541	318,229	429,152
Hoonah	80	232,064	18,565,119	14,189,186	13,544,382	3,295,194
Hydaburg	68	157,662	10,721,012	10,429,724	10,118,440	134,078
Hyder	21	40,078	841,641	557,133	549,821	281,008
Juneau	301	421,725	126,939,146	107,029,795	102,740,136	18,244,120
Kake	62	120,382	7,463,710	7,242,377	6,784,394	181,333
Kasaan	40	23,048	921,934	776,921	687,542	104,513
Ketchikan	242	390,419	94,481,419	53,577,310	51,384,151	39,369,069
Klawock	73	132,621	9,681,333	6,143,318	5,559,930	336,131
Klukwan	25	180,998	4,524,957	4,279,523	4,279,565	245,434
Kupreanof	28	15,568	435,910	349,058	293,833	46,852
Metlakatla	49	160,144	7,847,052	4,599,467	4,374,664	3,207,586
Naukati Bay	22	25,612	563,469	559,804	552,143	-
Pelican	67	74,919	5,019,554	4,595,825	4,477,271	291,088
Petersburg	81	535,960	43,412,780	27,842,234	25,963,131	15,094,637
Point Baker	18	17,345	312,205	307,826	300,384	4,311
Port ..	29	22,232	644,730	596,713	529,016	8,017
Port ..	15	18,198	272,963	267,378	259,839	1,983
Sitka	203	410,982	83,429,359	51,200,124	49,337,645	26,308,338
Skagway	79	241,948	19,113,859	11,868,291	11,356,063	2,405,069
Tenakee	45	26,578	1,195,994	1,009,386	930,929	21,108
Thorne Bay	58	66,787	3,873,643	3,513,437	3,181,900	319,705
Whale Pass	27	13,698	369,854	361,997	354,491	4,264
Wrangell	98	379,327	37,174,038	24,266,830	22,846,348	9,485,277
Yakutat	73	93,679	6,838,534	5,732,427	4,973,885	886,340
<b>Total</b>	<b>2,241</b>	<b>\$240,269</b>	<b>\$538,443,403</b>	<b>\$384,630,984</b>	<b>\$366,306,901</b>	<b>\$127,156,576</b>

Source: Community Funding Database, [http://www.commerce.state.ak.us/dca/commdb/CF\\_Grants.cfm](http://www.commerce.state.ak.us/dca/commdb/CF_Grants.cfm)



## American Recovery & Reinvestment Act (ARRA) Grants & Revenue Sharing by program to Southeast based projects 1981-2011

Funding Program	# Awards	Average Award	Award Amount	Total Disbursed	Total Reported	Balance
ACMP	139	15,493	2,153,546	1,806,384	1,806,384	347,164
ARRA	32	63,784	2,041,095	1,867,097	1,867,097	173,998
Capital Matching	461	47,902	22,082,780	21,174,525	21,174,841	908,255
CDBG	15	273,871	4,108,063	3,933,063	3,933,063	175,000
CIAP	18	253,298	4,559,360	542,134	542,134	4,017,226
Community Priorities	3	299,264	897,792	673,883	673,883	223,909
FDA	18	45,108	811,941	-	-	-
Fish Business	23	6,240	143,523	143,523	-	-
Fish Landing	14	9	121	121	-	-
Legislative	1,246	385,418	480,230,676	335,327,594	334,412,658	121,150,167
Mini-Grant	31	26,596	824,491	760,773	760,773	63,718
Multi-Use	2	347,468	694,935	694,935	694,935	-
NFR	22	349,369	7,686,114	7,686,114	-	-
Other	7	39,208	274,456	260,817	260,817	13,639
PILT	32	73,657	2,357,016	2,357,016	-	-
Safe	48	74,455	3,573,860	3,573,860	-	-
Shelter	8	22,540	180,316	180,316	180,316	-
SRS	82	44,498	3,648,829	3,648,829	-	-
TFR	40	54,362	2,174,489	-	-	83,500
<b>Total</b>	<b>2,241</b>	<b>\$240,269</b>	<b>\$538,443,403</b>	<b>\$384,630,984</b>	<b>\$366,306,901</b>	<b>\$127,156,576</b>

Source: Community Funding Database, [http://www.commerce.state.ak.us/dca/commdb/CF\\_Grants.cfm](http://www.commerce.state.ak.us/dca/commdb/CF_Grants.cfm)

Additionally, the DCCED made a large number of grants to statewide, regional and named recipients which brought state project funding into the region or which benefitted the region's residents. On a per-capita basis, the Southeast Alaska region fared very well with this funding compared to other areas of the state.

## DCCED Grants to Southeast Alaska or Statewide Organizations 2006-2011

Fiscal Year	Funding Program	Recipient	Project Description	Award Amount
2007	Legislative	Alaska Judicial Observers, Inc.	(Alaska Judicial Observers, Inc.) Recruit/Screen/Train Volunteers to Observe Court Proceedings; Record/ Report to Judicial Council	\$30,000

<b>Fiscal Year</b>	<b>Funding Program</b>	<b>Recipient</b>	<b>Project Description</b>	<b>Award Amount</b>
2007	Legislative	Alaska Mineral and Energy Resource Education Fund	(Alaska Mineral and Energy Resource Education Fund) Update Curriculum and Science Kits	\$50,000
2007	Legislative	Alaska Moving Image Preservation Association	(Alaska Moving Image Preservation Assn, Inc.) Voices and Images of Alaska Project	\$75,000
2007	Legislative	American Red Cross of Alaska	(American Red Cross of Alaska) Debt Retirement	\$150,000
2007	Legislative	Association of Alaska School Boards	Consortium for Digital Learning	\$5,000,000
2007	Legislative	Capital City Community Broadcasting, Inc.	(Capital City Community Broadcasting, Inc.) KTOO-FM & TV Elevator	\$45,000
2007	Legislative	Life Alaska Donor Services, Inc.	Organ Donor Program	\$30,000
2007	Legislative	Life Alaska Donor Services, Inc.	(Life Alaska Donor Services) Building Purchase and Remodel	\$750,000
2007	Legislative	National Association for the Advancement of Colored People	(NAACP) ACT-SO Van Purchase	\$30,000
2007	Legislative	National Veterans Wheelchair Games	(National Veterans Wheelchair Games) Disabled Veterans Recreational Fishing Activities	\$100,000
2007	CSBG	Rural Cap	Community Services Block Grant	\$2,441,356
2007	Legislative	Southeast Alaska Independent Living, Inc.	(SE Alaska Independent Living, Inc.) Twin Lakes Park Project Playground	\$75,000
2007	Legislative	Southeast Alaska Independent Living, Inc.	(SE Alaska Independent Living, Inc.) Interpreter Referral Line	\$40,000
2007	Legislative	STARS Youth Development Program	(STARS Youth Development Program) Supporting Kids' Participation in Program Events	\$7,000
2007	Legislative	STARS Youth Development Program	(STARS Youth Development Program) Celebrity Basketball Team to Anchorage	\$8,000
2007	Legislative	Tongass Alaska Girl Scout Council	(Tongass Alaska Girl Scout Council) Service Center Water and Sewer Line Replacement	\$35,000
2008	Legislative	Alaska Marine Exchange	(Alaska Marine Exchange) Coverage of Southeast Waterways	\$200,000
2008	Legislative	Big Brothers Big Sisters of Alaska	(Big Brothers Big Sisters of Southeast Alaska) Capacity Building Project	\$12,500
2008	Legislative	Catholic Community Services	(Catholic Community Services) Haines Senior Services Center	\$15,000
2008	Legislative	Catholic Community Services	(Southeast Senior Services) Kake Senior Lunch Program	\$5,000
2008	Legislative	Great Alaska Council - Boy Scouts of America	Gateway District Equipment	\$15,000
2008	Legislative	Great Alaska Council - Boy Scouts of America	High Adventure Scouting Program for At-Risk Youth	\$40,000

<b>Fiscal Year</b>	<b>Funding Program</b>	<b>Recipient</b>	<b>Project Description</b>	<b>Award Amount</b>
2008	Legislative	Inter-Island Ferry Authority	(Inter-Island Ferry Authority) Debt Retirement and Assistance	\$500,000
2008	Legislative	Life Alaska Donor Services, Inc.	(Life Alaska Donor Services, Inc.) Promoting the Donation Program for the Fiscal Year Ending June 30, 2008	\$55,000
2008	CSBG	Rural Cap	FFY 08 Community Services Block Grant	\$2,425,379
2008	Legislative	SAIL Southeast Alaska Independent Living, Inc.	(SAIL Southeast Alaska Independent Living, Inc.) Juneau Lift-Equipped Accessible Taxi	\$20,000
2008	Legislative	Southeast Conference	(SE Conference) Timber Industry Revitalization Program	\$100,000
2008	Legislative	Southeast Island School District	(SE Island School District) Naukati School Books and Educational Supplies	\$5,000
2008	Legislative	Southeast Island School District	(SE Island School District) Kasaan School Books and Educational Supplies	\$5,000
2008	Legislative	Southeast Island School District	(SE Island School District) Kasaan Play Area	\$25,000
2008	Legislative	Southeast Island School District	(SE Island School District) District wide School Books and Supplies	\$30,000
2009	Legislative	Alaska Legal Services Corporation	Program Operations	\$200,000
2009	Legislative	Arctic Winter Games Team Alaska	Games Participation	\$250,000
2009	CSBG	Rural Cap	FFY 09 CSBG ~ ARRA	\$3,692,565
2009	DL-NR	Southeast Conference	Kake-Petersburg Intertie Permitting, Design, and Construction	\$500,000
2010	CSBG	Rural Cap	FY 09 CSBG	\$2,616,922
2011	Legislative	Aiding Women in Abuse & Rape Emergencies, Inc.	Extended Stay Shelter and Supportive Service	\$1,000,000
2011	Legislative	Alaska Fire Chiefs Association, Inc.	Alaska Fire Chiefs Association, Inc. - Alaska Marine Firefighter Training for Land-Based Firefighters	\$150,000
2011	Legislative	Alaska Fire Chiefs Association, Inc.	Alaska Fire Chiefs Association, Inc. - Alaska Fire Conference 2011: Where Alaskan Professionals Come to Train	\$28,000
2011	Legislative	Alaska Travel Industry Association	Promoting Tourism in Alaska	\$Pending
2011	Legislative	Alaska Travel Industry Association	NATIONAL TELEVISION CAMPAIGN	\$Pending
2011	Legislative	Capital Community Broadcasting, Inc.	Gavel to Gavel Video on Demand Project	\$97,000
2011	Legislative	Catholic Community Services	Vehicle & Wheelchair Lift Purchase	\$13,100
2011	Legislative	Catholic Community Services, Inc.	Yakutat Senior Center Internet Access Infrastructure & Equipment	\$5,000

<b>Fiscal Year</b>	<b>Funding Program</b>	<b>Recipient</b>	<b>Project Description</b>	<b>Award Amount</b>
2011	Legislative	Catholic Community Services, Inc.	Swan Lake Senior Center Waste Heat Energy Capture Project	\$13,000
2011	Legislative	Catholic Community Services, Inc.	Kake Senior Center Kitchen Equipment	\$5,500
2011	Legislative	Catholic Community Services, Inc.	Hoonah Senior Center Kitchen Equipment	\$18,000
2011	Legislative	Catholic Community Services, Inc.	Bring the Kids Home Program Site Acquisition and Building Design	\$125,000
2011	Legislative	Catholic Community Services, Inc.	Angoon Senior Center Equipment	\$8,000
2011	Legislative	Catholic Community Services, Inc.	Wrangell Center Senior Furnace, Heating Ducts and Building Insulation Replacement and Repair	\$20,000
2011	Legislative	CCS Early Learning	Adult and Youth Day Care	\$15,000
2011	Legislative	Central Council of Tlingit and Haida Indian Tribes of Alaska	Juneau Alaska Native Youth Suicide Prevention Coalition	\$150,000
2011	Legislative	Central Emergency Services	off-highway rescue project	\$50,000
2011	Legislative	Chatham School District	equipment purchases and upgrades	\$13,256
2011	Legislative	Chatham School District	projects, equipment, and improvements for Angoon schools	\$Pending
2011	Legislative	Douglas Island Pink and Chum, Inc. (DIPAC)	Deferred Maintenance and Upgrade to Hatchery Facilities Statewide	\$500,000
2011	Legislative	Filipino Community, Inc.	Filipino Community Historic Building Repair and Maintenance	\$50,000
2011	Legislative	Gastineau Human Services	Safety and Security Systems Upgrades	\$39,500
2011	Legislative	Haines Senior Citizen's, Inc.	Senior Center Roof Maintenance & Replacement	\$50,000
2011	Legislative	Juneau Cooperative Christian Ministries	Glory Hole Shelter Roof Replacement	\$65,000
2011	Legislative	Juneau Housing Trust	20th Century Theater Affordable Housing Project	\$55,000
2011	Legislative	JYS	Residential Facility maintenance and repairs	\$48,504
2011	Legislative	Marine Exchange of Alaska	Alaska Vessel Tracking System Upgrades and Expansion	\$600,000
2011	Legislative	Perseverance Theatre, Inc.	Facility Upgrades	\$45,000
2011	Legislative	REACH, Inc.	Asbestos Abatement	\$25,500
2011	CSBG	Rural Cap	FY 10 CSBG	\$2,616,922
2011	Legislative	Sealaska Heritage Institute	Southeast Alaska Native Cultural and Visitor Center	\$2,000,000
2011	Legislative	Southeast Alaska Guidance Association	Eagle Valley Training Center Repair and Maintenance	\$57,000
2011	Legislative	Southeast Alaska Independent Living, Inc.	Lift-Equipped Vehicles	\$9,700

<b>Fiscal Year</b>	<b>Funding Program</b>	<b>Recipient</b>	<b>Project Description</b>	<b>Award Amount</b>
2011	Legislative	Southeast Conference - Energy Program Coordination	Energy Program Coordination	\$255,500
2011	Legislative	Southeast Regional Resource Center, Inc.	Technology Upgrade	\$63,700
2011	Legislative	Territorial Sportsmen, Inc.	Territorial Sportsmen, Inc. - Public Use Cabin Construction	\$60,000
2011	Legislative	United Human Services of Southeast Alaska, Inc.	Non-profit Center	\$120,000
2006-2011		All Recipients	231 Awards	\$90,179,308
		Southeast & Statewide Recipients	73 Awards	\$27,950,904
			32%	31%

Source: Community Funding Database, [http://www.commerce.state.ak.us/dca/commdb/CF\\_Grants.cfm](http://www.commerce.state.ak.us/dca/commdb/CF_Grants.cfm)



## **Financial Assets Strength/Constraints**

### ***Key strengths/opportunities***

Advances in technology and communications have provided the region's residents, and businesses, with much wider and more convenient access to financial services. Some credit unions are taking advantage of recent regulatory easing to expand into new lines of business lending.

Building of new private sector business will continue to need and rely on state and federal funding for long term capital investment and operating capital. Many lending programs have been created for this purpose. The state created the nonprofit hatchery loan program to fund the building and operation of hatcheries. State loan programs for purchase of limited entry permits and fishing vessels provide capital funds. Hydroelectric funds are provided through state and federal grants and low interest loan funds. USDA rural development program provides both direct loan and loan guarantee programs. Small Business Administration (SBA) provides funding programs. Economic Development Agency (EDA) provides grant and matching grant funds for the construction of infrastructure. The state and federal government has been generous in its investment in the region. The regional consensus is that this type of investment will need to continue as long as majority land ownership is in federal and state hands.

A possible emerging trend, stemming from a weakening stock market and uncertainty about national and global economy, is for moneyed residents to focus towards local investing in projects which support local economies, especially those with "green" characteristics – such as renewable energy, sustainable food production and products that can be extracted, manufactured, distributed and used entirely within the region.

### ***Key constraints/obstacles***

Commercial bankers are anticipating increased governmental regulation which they expect to both limit their flexibility and add to operating costs. Lenders and potential investors, looking at business development in Southeast Alaska often cite the small size of the region's businesses as a constraint to their own growth.

Entrepreneurs in the region find that it is very hard to get financing for a small business startup or for initial growth capital. The traditional lenders in the region are not in the position to provide venture capital, and no sources of venture capital or angel investment funding are active in the region.

One business owner interview expressed the view that traditional financing is not available for building resource type industries in Southeast because of the public ownership of the resources or

access to the resources. The public (state and federal) owners of the land and water are not willing to make long term commitments for use of the land and water. And the leases and use permits that are issued are “performance” based or “conditioned” upon certain activities. The regulatory restraints that accompany the use leases add further conditional uses. The combination makes the entity or business too “high risk” for a traditional lender.